Vol. 2, No. 1

EveryWeek

January 3, 1916

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A Daguerreotype

By WILL PAYNE

Illustrations by Robert Amick

NOTHING, they would have told you that evening, had ever happened to the Tyre *Beacon*, or ever could happen to it. For nearly fifty years Captain Adoniram Waite had edited it in the same way—presumably he would go on editing it the same way for another fifty years. The man and his paper seemed to have reached a state of toughness, like so much petrified wood, that simply turned the edge of Time's teeth.

So they would have told you any time that evening; but by two o'clock in the morning—bitter cold and snowing—something quite momentous had undeniably happened.

To get the event in proper perspective, we must go back to seven o'clock in the evening—almost exactly seven; only a very few minutes before or a very few minutes after. For in these last years, those with whom he had dined and who had dined with him being dead or incapacitated by aged infirmities, it was always just about seven o'clock—never more than a very few minutes before or after—when Captain Adoniram Waite stumped into the dining-room of the Sheridan House, with a bundle of newspapers under his arm, for his solitary dinner—always at the same corner table, and for nearly twenty years now with the same waiter.

When the Sheridan House was opened with a grand banquet, and all the best families duly represented, it was supposed to be about the last word in hotels. But that was in 1872, when Tyre itself had only thirty thousand inhabitants—each with a proper sense of its honorable importance—and the automobiles that created its later fortunes were undreamed of.

Now, of course, nobody thought of going to the little dingy old Sheridan House—at least, nobody except farmers and Captain Waite. The gilding on the dining-room ceiling had long since turned dismally brassy; the black-walnut chairs looked antediluvian; Henry, the waiter at the corner table, had grown almost as blanched as the Captain himself, and under the white hair his wrinkled face looked ebony black. He stood a little to one side, holding the finger-bowl and dinner-check, already smiling and fully prepared for the ceremonial bow with which he placed those objects before the diner. He had stood so for some minutes, in fact, and again peered rather anxiously up at the once gilded clock surrounded by tarnished cupids.

Certainly the clock said six minutes after eight, and Henry was surprised, for he couldn't remember that the Captain had ever before tarried that long after eight. Captain Waite himself was surprised, as he looked up from the outspread page that had held his attention. With unwonted haste he signed the check and arose—awkwardly, for his right leg was stiff, the years-after result of a wound received at Gettysburg.

Henry with the usual deferential bustle put the cape over the Captain's shoulders,—a faded military garment such as nobody else had worn for ages,—handed him his stout stick, and gathered up the newspapers into a bundle which the Captain tucked under his left arm.

He had never been over five feet eight, and his shoulders stooped now—a meager, hard-fibered, hickory-knot sort of man, with his stiff right leg, the stout, crook-handled stick grasped in his right hand, the bundle of newspapers under his left arm, enveloped in the faded, militarish cloak.

One could not imagine he had ever been anything but homely. His narrow forehead sloped; the big, bulbous nose seemed to belong to another face. His thick, snow-white mustache and imperial were ornamental only in that he would have been still humlier without them. His appearance was the subject of many jokes through the impersonal medium of rival prints; but it was very well understood that any one at all who made it the subject of a face-to-face joke would get the stout stick over his head with instant promptness.

That was the universal impression of Captain Adoniram Waite—a man of still formidable passions, ready to fight anything or everything at the drop of the hat. It showed in the set of his wrinkled jaw—almost colorless now, with only the yellowish tinge of old white paper—and in the gleam of his eyes under shaggy brows.

So, at eight minutes past eight, he stumped out of the Sheridan House to the street, where the flagging was sloppy with new snow.

It was just a block to the old three-story brick building—now shabbily squatting at the rear of the newest sky-scraper—that still housed the *Beacon*. He stalked through the dimly lighted and almost deserted counting-room, and up a narrow and crooked flight of stairs at the rear to the editorial offices. In his own corner room, he flung off his hat and cape and sat down at a big black-walnut desk piled high with editorial litter.

IN an older building on that same spot, under his uncle's editorship, he was in a similar room when news came that Fort Sumter had been fired upon. He himself had sat at the desk when they learned that Lincoln was assassinated. Since that night there had been perhaps twoscore nights altogether when, at some time between 8 P.M. and 2 A.M., he had not sat at the editor-in-chief's desk, directing the paper.

It seemed almost like an established order of nature. The sun rose; the seasons changed; old Titherington, in the den three doors away, edited the weekly edition; and Captain Adoniram Waite stumped in about eight. At two in the morning he stumped out again, through the empty counting-room to the empty street, and into a cab which drove him to the modest two-story brick house that had been his bachelor home for thirty years.

But there was no stumping out this morning. Paige, the managing editor, pushed open the door of the corner room at half past one, and found its occupant stone dead before the old black-walnut desk, one bony hand clutching its edge, his head dropped forward until it almost rested upon the editorial litter.

If it had been Weston or Keith, the automobile magnates, or Ferraro, who had just broken the world record by driving five hundred miles in less than five hundred minutes, Tyre would have been considerably excited by this dramatic exit. But the dramatic exit of one whom it only vaguely and indifferently apprehended as a funny old man who owned a dull old newspaper left it quite unimpressed. The new school census, indicating a population of three hundred and fifty thousand, was vastly more exciting.

The *Leader* and the *Sentinel* put the news of Captain Adoniram Waite's sudden demise over on the third page; but the *Leader* next day discovered the will in the possession of Lycurgus Case, and got a very amusing story out of that. It made bequests to a number of distant relatives and to a number of old employees, and left the residuary estate to the Shelby School for Young Ladies over at Markham, Kentucky. As deceased had been a bachelor of notoriously crusty temper, and had never within living memory exhibited any particular interest in ladies, young or old, that was considered an amusing eccentricity—which rose to the height of a mild sensation when it was presently discovered that Captain Adoniram Waite had been a decidedly thrifty person, and that the residuary estate, after the *Beacon* was sold, amounted to two hundred thousand dollars.

THE Bridges-Teller-Thatcher combination bought the paper,—their specialty being the reanimation of moribund journalism,—and Bob Thatcher himself came on to take charge until the reanimation was well under way. Through the counting-room, then, up the narrow, crooked back stairs, and into the corner room of the editor-in-chief came no more the blanched and limping figure of Adoniram Waite, but a rather burly person of eight-and-thirty, with a passion for big-checked ulsters and long, low, yellow racing cars; a person of no discoverable reverence, to whom sentiment was a joke, but of swift, surprising decisions and ready laughter.

Between tossing the big-checked ulster into a chair and lighting a pipe, he expressed his view of the situation to the new managing editor, whom he had brought with him, as follows:

"Clean out the junk; pump in the

"A man of still formidable passions, ready to fight anything or everything at the drop of the hat."

"It was not merely that she was very pretty; she had that loveliness whose elusive image haunts the heart of desirous wayfaring man."

juice; we'll have this honorable old corpse out in the middle of the street yelling its head off in two weeks."

He brought with him also, as secretary and buffer, Miss Daisy Martin, a dark-eyed and comely young woman who did not look at all timid. He put a little desk for her at one end of the corner room, and gave her this instruction:

"You sit right there unless I say 'scat.' Your being in the room will discourage politicians who want to tell me what a great and good man their candidate is, and leading citizens who are willing to let me know, in confidence, just how I should run the paper."

A janitor cleaned the editorial litter from the old walnut desk, even to the dusty contents of the drawers—stuffing it all indiscriminately into a big sack to be burned; for two or three minutes of swift investigation had satisfied Bob Thatcher that it came under the designation of junk.

The book-case against the south wall he suffered to remain after a dusting. It contained most of the British classics, several books of quotations, an early edition of the Encyclopedia Britannica, and Bancroft's "History of the United States"—all of which, while of no particular use to the new occupant, might impress callers.

ONE object in the room aroused a mild curiosity. This was an ancient iron safe, about four feet high by two and a half feet in the other dimensions—such a safe as Bob Thatcher had never seen. It was mounted on pudgy little iron legs, with casters, so it stood up six inches or so from the floor. A red bulldog, ornamental, on a gold field, had been painted on its door; but with the slow effects of time the dog had become spiless and nearly mouthless—only a dimly vigilant ghost of him remained.

Nobody about the office knew what the safe contained; not even old Titherington, who edited the weekly edition by a formula which his predecessor had devised before the Civil War, when Titherington—astonishing thought!—was a slim, bright-eyed, sandy-haired office boy. The hair was gone now, down to the last thread. The slimness had gradually evolved into a saggy corpulence, so when Titherington sat down he overflowed his own lap. The eyes had grown dim. The limes was pretty sure to be musty. He seemed to have accepted the duplex of Captain Adoniram Waite and the advent of the new proprietors with a simple, unemotional, self-respecting passivity. If he was at all disturbed concerning the tenure of his own position, he gave no sign of it—just waddled along editing the weekly edition quite as if nothing had happened.

He was slow in his speech, and rather wheezy; but the new occupants of the corner room were by no means insensible to human values, and they soon discovered a sweet, sound core of character in the old editor. Miss Martin expressed her sense of it one day when he had waddled out of the room—expressed it in a flash of angry challenge:

"It would be rotten to fire that old man!"

"Oh, I'll never fire Tith," Thatcher replied, with his humorous cackle. "I'll mount him on the British classics and Bancroft's History!"

There were many things to think of besides an old safe whose use nobody knew, so the ancient contrivance stood undisturbed, with its ageless symbol of guardianship. It occupied the darkest corner of the room—to the left of the big walnut desk. There was no particular use for that particular bit of floor-space, so the safe might have remained there untouched until the proposed remodeling of the editorial rooms was carried out.

But not quite all the old junk had been removed from the big walnut desk. There was a little drawer which the janitor had not discovered, because it didn't look like a drawer. Bob Thatcher's sharp brown eyes detected it one day, and he pulled it open. It contained a derringer—one of those big-mouthed, snub-nosed, peculiarly murderous-looking pocket weapons that were rather fashionable before the Civil War. The find amused him, as his humorous cackle announced.

"Pipe the old boy's gun!" he remarked to Miss Martin, holding up the weapon so she could see it. He examined the relic a moment, chuckling, and tossed it back in the drawer. He noticed that the drawer also contained a T-shaped piece of steel about three inches long; but, as he could imagine no use for it, he paid no attention to it.

A WEEK later, in an idle moment, he again opened the little blind drawer and took out the amusing firearm. That time a mere pointless curiosity moved him to pick up the T-shaped piece of steel. Looking at it more closely, he perceived that it was a key. A moment later the old safe occurred to him; for, where a modern safe has the knob of a combination lock, this ancient article had a round key-hole with tarnished nickel plating.

"I'll bet this is the combination," he declared to Miss Martin, and the next moment was stooping in front of the safe with the clumsy T-shaped key in hand. After a little experimenting the grooves of the key slipped over the wards of the lock, the bolt slicked back, and with a sharp pull the door swung open; by which time Miss Martin was at his shoulder, peering.

There was a lower compartment which had evidently been designed as a receptacle of books of account or like valuable papers; but it contained no such objects now. A glance suggested that the little heap of things lying on the bit of red and green ingrain carpet that covered the bottom of the compartment had no commercial significance. One of the things was a brown glove of fine kid, so slim and dainty that it penetrated one with a sense of feminine grace.

Bob Thatcher stood up, suddenly grave, turned the glove over and handed it to Daisy Martin. She took it silently, felt the soft texture of the leather, put it to her nose, for a faint perfume exhaled from it, then laid it along the back of her hand and smoothed it down there with a restrained touch. It was some sizes too small for her capable hand—too small for any use but beauty. With her dark head a bit to one side, she regarded the glove a moment; then she and Thatcher looked at each other. Both were thinking that the glove must have been put in the safe many years before.

Thatcher stooped for another object, which had drawn their eyes the moment the safe door swung open—an object much more curious than the glove. It was a flat, square case, about four inches long and broad, of tortoise-shell, mounted in gold and inlaid with mother-of-pearl. It was fastened with a tiny gold clasp which Thatcher undid. Being opened, the case disclosed on one side merely a dark, shiny glass which mirrored back their peering faces. The other leaf was covered with red velvet, on which lay a lock of chestnut hair arranged in a circle.

"Oh, it's a daguerreotype!" Miss Martin exclaimed.

And, when Thatcher got the dark glass in just the right light, the portrait came out sharper and fresher than a photograph. It was the full-length likeness of a young woman, standing. The soft hair was combed down over her ears in a style long obsolete; the skirt was a monstrous hooped affair of ruffles and flounces. But the daguerreotype showed her features with wonderful distinctness—the little smile upon her curved lips, and the whole appeal of her sweet grace. It was not merely that she was very pretty: she had that loveliness whose elusive image haunts the heart of desirous, wayfaring man.

Staring long at the old daguerreotype, Bob Thatcher unconsciously let slip a little sigh.

"Her hair, I suppose," Miss Daisy Martin murmured, and with the tip of her finger just touched the curled lock.

Thatcher gravely closed the case and laid it, with the glove, on top of the old safe. There were other objects within to be examined. Six of them were notes written in a sloping, feminine hand. In one of them Miss Rayburn very formally accepted Captain Waite's invitation to a picnic. Another ran:

My dear Captain Waite: That will be delightful! I'm dying for a good gallop. Shall expect you at three. Faithfully,

FANNIE RAYBURN.

Another, signed "Fannie R.," briefly and prettily acknowledged some flowers. Two were signed merely with the initials F. R., and meant nothing without a clue, which the readers did not have. Apparently one of them said yes to some proposal, and another no. But the sixth note was quite different. The writing showed haste. It read:

Am sending this privately by C. Oh, why did you not come? You must! I must see you! If you do not come to me I shall go to you. I beg of you on my knees. If you ever loved me, come at once.

It was not signed at all, but the writing identified it. The other object in the safe was a stiff, square envelop addressed to Captain Adoniram Waite, and inclosing an invitation, printed in quaint script, whereby the Misses Shelby begged the honor of Captain Waite's presence at a dance to be given at the Knolls, Markham, Kentucky, February the twenty-fifth, eighteen hundred and seventy-one. There was nothing to show why that should have been treasured; but it reminded them of Captain Waite's last will and testament, bequeathing the larger part of his fortune to the Shelby School.

"Well, by Jove! Who'd have thought it?" exclaimed Bob Thatcher, in a kind of half-incredulous awe, as he finally laid the square white envelop with the other finds.

Then professional instinct arose.

"I say! That would make a corking story if we could piece it out!" he exclaimed eagerly. "There's that unexplained bequest in the will. We could start with the theory that the lady in the daguerreotype had some connection with the Shelby School, and that's the reason Captain Waite left it his money. That would make a good line to hang the story on. We could lug in the old Civil War-time society stuff, with its hoop-skirts and plug hats and dead-and-gone swells. That used to be the great stuff down here, you know—before Tom Keith showed 'em how to make an automobile every other minute and Mrs. Weston built a greenhouse that covered three acres. We could get a lot of pictures and spread it over a couple of pages of the Sunday supplement! Let's see what old Tith knows about it."

The professional instinct having been aroused, he was at once the brisk and unsentimental editorial dynamo of the Bridges-Teller-Thatcher combination. It was a cardinal principle with him that corking stories were to be published regardless of anybody's foolish sensibilities. "I'd as lief rob a bank in daylight as suppress a good story," he had more than once declared. "It wouldn't be any more unbusinesslike."

SUMMONED by the office-boy, old Titherington shuffled into the corner room and sagged down into an ample climb by the walnut desk—as mussy in his clothes and as untroubled in his soul as ever.

"Why, yes," said the old man, in his slow, amiable wheeze, as he thoughtfully rubbed his shiny head, "I remember Fannie Rayburn very well. I guess about everybody that lived in Tyre forty, fifty years ago remembers her." He smiled like a sort of patriarchal cherub and added: "I guess about everybody of the male persuasion that lived in Tyre that year was in love with her. Yes," he drawled on reminiscently,—for there was no hurrying him,—"it must have been along 1870 or 1871 that she came here. I could get the date usually by looking back in the index. Mrs. Carrheart brought her here—sort of a protégée, you know. Mrs. Carrheart was the social leader then—wife of Colonel Edgar Carrheart. She was an ambitious, managing kind of woman—a beauty herself, too. She died only ten, twelve years ago. But Colonel Carrheart lost his money. I don't know's he ever really had a great deal. The family wasn't much heard of in later years. But in war-time and right afterward they were the great thing socially.

"Fannie Rayburn, now—I don't remember just where she did come from. It was somewhere over in Kentucky. I remember her antecedents were rather humble—nothing at all on the Carrheart and Belknap and Livingston order. Why—it kind of seems to me she was a schoolteacher. Oh, yes! Now I remember! She was a distant relative of the Misses Shelby. They came from a fine family, but impoverished by the war, you know, and they started a school for young ladies at Markham. It's the same school, you know, that Captain Waite left his money to. I recall it now. The Misses Shelby had brought up Fannie Rayburn. I think she did some teaching in their school. It couldn't have been very much, though; for, as I recollect it, she was only about nineteen when Mrs. Carrheart took her up."

He rubbed his head again and reflected.

"I don't know just why Mrs. Carrheart took her up. I don't know as anybody knows—probably just her fancy for a very beautiful, attractive girl. She was that kind of a woman, you know. If she took a fancy to anybody or anything, that settled it. Anyway, she brought Fannie Rayburn up here to Tyre as sort of a protégée, and the girl made a great sensation. Everybody was crazy about her."

"OF course, all the young bloods were paying court to her; but I don't remember ever having heard she was engaged to anybody. Her position was sort of peculiar, I suppose," he explained, with his simple-hearted, tolerant smile, "it shows what awful snobs we are. If she'd been Colonel Carrheart's daughter, everybody would have spoken of her as Miss Carrheart; but I remember very well it was sort of the fashion to speak of her as 'Fannie Rayburn'—as showing she was a little off the true blue color, you see. She had the reputation of being a good deal of a flirt. Of course, so far as I know, that was just gossip. Maybe being taken up here the way she was, and courted and all that, sort of turned her head. That wouldn't be remarkable in a young woman. I only know, of course, what was said about her outside the charmed circle. Tyre wasn't as big then, and pretty near everybody had something to say about her that year."

"Did you ever hear Captain Waite's name mentioned in connection with her?" Thatcher asked.

"Captain Waite?" the old editor repeated in mild surprise. "Why, no; I never did. So far's I know, he had nothing in particular to do with her. No doubt he knew her—may have been in her company and all that. Probably he was. But, you see, Captain Waite wasn't quite the true blue color, either. His father was a printer, you know; and so was his uncle, who started the *Bearer*. They paid more attention to that down here in those days. Then, old Ezra Waite, from all accounts, was a pretty stiff fighter, and we know well enough the Captain was all of that. I guess his social position was only so-so. As far as I know, he never was a man that cared a great deal about society—stood a good deal outside of it, you know, because he didn't care and wasn't especially urged to come in. So no doubt he knew Fannie Rayburn, but I guess there was never anything more than a speaking acquaintance."

"She was here about a year," Thatcher prompted.

"Well, about that," Titherington replied, in his mild drawl—"might have been a year and a half, but hardly longer than that."

Reminiscently rubbing his head, he rambled on:

"I remember very well her going away—that is, I remember there was quite a fuss and flutter about it when we discovered she had gone back to Kentucky. There wasn't any particular reason for it, far's I ever knew—any more reason than there was for her coming up here. She might have got tired of being a sort of protégée, or Mrs. Carrheart might have

got tired of the whim. Mrs. Carrheart was a woman that would be likely to do that—dashing and domineering, you know.

"Mrs. Carrheart was a Livingston. I suppose there's no harm now they're all dead and gone, in saying the Livingstons were a pretty bad lot, in their blue-blooded way. I remember the stories they used to tell about the old man—her father: quarreling and dueling and so on, you know. Then, her brother, Sylvanus Livingston, was a famous character in his day. I remember him very well. I saw him jump off his horse one day, right down here at the corner of Jackson and Chestnut streets, and beat a man bloody with the butt of his riding-whip because the man swore when the horse bumped into him. He was a big, black, handsome brute. Pretty near everybody was afraid of him. I know I was. It wasn't good for any young woman outside of that social set to be seen as much as saying 'how d' do' to him on the street. To be seen talking to him for a minute was as much as her reputation was worth."

He gave a deprecating little cough behind his pudgy hand, and wheezed along:

"There was always a mystery about Sylvanus Livingston's death. He was assassinated between here and Cottonwoods. That was the name of the Carrheartz' place, about fifteen miles down the river. He was shot through the heart in a little grove three, four rods off the road. It was a lonely enough spot then, and they never found any trace of the assassin. I don't know's they ever looked very hard. Of course, his reputation being what it was, there was a general supposition that some woman's husband or father fired the shot. He left town here early in the morning—along about daylight, if I remember right—and rode toward Cottonwoods. Pretty soon his horse appeared at Cottonwoods without any rider. They hunted around, and found his body in the grove. The Carrheartz weren't staying at Cottonwoods then, for it was along in the fall. They were in town; but Sylvanus had been going out there, more or less. There was a theory that he probably had an appointment or he wouldn't have got up so early."

He gave a husky little sigh and smiled at his auditors.

"Of course, nobody will ever know. It may have been a tryst that somebody overheard and stopped with a bullet. A woman with a grievance may have invited him there to be killed. There are all sorts of possibilities. All anybody ever knew was just the horse with its empty saddle, and then the body in the grove with a hole through its breast. I say, all anybody ever knew,"—he smiled apologetically,—"but I've often thought, or used often to think in the old days, of the man who did know—the man who fired the shot. He must have had a story to tell. I suppose now, Mr. Thatcher, one of your hustling young reporters would have got hold of him and printed the story," he added with an amiable and wheezy chuckle. "But that must have been all of forty years ago—all of forty years ago or more. We weren't so keen for news then. There was a pretty general disposition just to let the thing rest."

"But what became of Fanny Rayburn?" Thatcher asked.

"Why, she went back to Markham, Kentucky," the old man replied. "Sort of seems to me she went to teaching in the school again—if she'd ever really taught there before, and I'm not perfectly sure about that. Yes, she went to teaching in the Misses Shelby's school—for several years. Then she died. I recall very well hearing of her death. It couldn't have been more than three, four years, or such a matter, after she left here, for I had just been married."

He rubbed his head once more, thoughtfully.

"She died of slow consumption, as we called it in those days. I recall it very well. I'd been married only a little while. I needn't say I was in love with my wife. But when I heard of that I was terribly sad—just as though I'd ever been anything to her or she to me. It brought a lump into my throat. I couldn't have told my wife about it," he added, with the smile of a patriarchal cherub. "But you see, Fannie Rayburn—she had a sort of beauty that appeals to you. To think it's gone and nobody will ever see it again brings a lump into your throat." He gave his wheezy little sigh, and concluded quite briskly:

"I guess that's all the story I know; but I can look up the dates for you, if you like."

"Well, you might," Thatcher replied vaguely, not minding exactly what he said. In fact, the old daguerreotype was present to his mind, and there was a slight sensation in his own throat.

"QUITE a story," he commented, half absently, to Daisy Martin, when the old man had left the corner room. "Quite a story—but it doesn't come off; there's no end. Of course, Adoniram Waite was engaged to her—probably a secret engagement. He left his money to that school because she was connected with it. That's pretty good—forty-odd years afterwards. But why the deuce didn't he marry her? There's no real nub to the story."

He got up in restless dissatisfaction and wandered around the office. Again he looked over the objects they had found in the old safe, particularly the old daguerreotype. Then he looked rather resentfully at the old safe itself. Nothing else was in sight within it, but abruptly his mind caught at the small upper compartment of the safe—a strong box evidently designed as a receptacle for money. It was locked tight, and there was no key. He thumped on the door with his knuckle; tried the handle by which, when the lock was thrown, the door was opened; then turned to Miss Martin, saying:

"Let's go through with it! Maybe there's something in here. Telephone down to the safe company. Tell 'em to send at once a man who can drill a safe door."

While they were waiting, Titherington waddled in, lugging a dusty old file of the *Beacon*, bound in checkered pasteboard, which he opened on the desk.

"Here's the paper with the account of finding Sylvanus Livingston's body," he said, putting a fat forefinger on the headline.

The account substantially agreed with the one he had given. It told of the riderless horse appearing at Cottonwoods, and of finding the body with a bullet hole in the left breast. It added that the victim had probably been shot while on horseback, because there was no bullet hole through the coat corresponding to that through the shirt and waistcoat, indicating that the coat was thrown open—as might easily happen when a man was riding against the wind. Deceased's eminent social qualities and connections were duly extolled, and his demise duly deplored. But, except for the detail of the coat, there was nothing essential that Titherington's memory had not supplied.

THEY were still looking down at the printed page, yellow around the margin with the damp of forty years, when the safe expert arrived. The thin steel door of the strong box offered little resistance to his drill. Thirty minutes later, Thatcher had reached into the long-sealed receptacle and taken out a stout brown envelop of a size to hold folded legal-cap paper.

From its thickness one might surmise that it contained several sheets of such paper. On the back, along the line where the flap folded down, it was sealed in four places with red wax. The patches of wax were thick, and each of them bore a different impress. One of them seemed to have been made by a large intaglio finger-ring; another, perhaps, by a watch-charm. The third had evidently been made by a small key of rather odd shape. The fourth was the biggest of all. Thatcher studied it a moment, with a puzzling notion that it ought to suggest something to him. Then he opened the little drawer in the walnut desk and took out the ancient derringer.

While examining that obsolete weapon before, he had noticed that the end of the butt was slightly concave and corrugated. It fitted smoothly into the impress in the wax. Evidently, then, the fourth seal had been made by the butt of this firearm.

On the front of the envelop was written, in ink now faded:

> Sealed in our presence in the Tyre *Beacon* office, 11.20 P.M., October 13th, 1871.
>
> EDGAR CARRHEART.
> PETER BYRNAP.
> SYLVANUS LIVINGSTON.
> ADONIRAM WAITE.

Each name was written in a different hand—evidently a signature. Evidently, also, each man had sealed the envelop with some object that he could identify. Thatcher looked over at the outspread newspaper file. Sylvanus Livingston had been shot in the early morning of October 14, 1871; not—they now knew—on horseback, but with his coat thrown open and a dueling pistol in his hand.

The two upon whom this buried drama arose stared at each other with what Titherington had said about Sylvanus Livingston's reputation in their minds. They could see the protégée, of doubtful, insecure position, in his sister's house—the protégée whose beauty "appealed." It could have been no light thing, for one of the men whose signatures appeared on the envelop was Sylvanus Livingston's brother-in-law.

The soft and shining loveliness which the old daguerreotype still imaged rose upon them. She had gone back to Kentucky, to the scene of a slow consumption. For more than forty years Captain Adoniram Waite, tough and fierce, had gone on here with his lips shut and the locked old safe at his elbow. To dig her up from her grave, with whatever wounds she had borne fresh upon her, they had only to break the seals and read.

"See here!" Bob Thatcher exclaimed. "You come down to the basement with me right away while I stick this in the furnace! If I went alone, I'm afraid I might open it!"

"There was a mystery about Sylvanus Livingston's death. He was assassinated about fifteen miles from here—shot through the heart."

Could the Metropolitan Museum Be Robbed?

SOME time ago a small bronze image was stolen from the Metropolitan Museum in New York, and was found eventually in a pawn-shop on the lower East Side. More recently two pictures of minor value disappeared from a public school to which they had been loaned by the Museum.

Thefts from foreign museums, while not common, have occurred often enough to inspire every curator in this country with a daily dread lest, through some lack of precaution, his own priceless collections might suffer. The Louvre has been especially unfortunate in this respect. The theft of the "Mona Lisa" followed a long chain of smaller thefts in which the marauders succeeded in getting away with small statues, rich tapestries, brocades, and priceless bits of pottery. A curious fact about these thefts is that almost all of them occurred on Monday—the day which French thieves regard as their "lucky day," and the day on which all museums are most nearly deserted.

Could the Metropolitan Museum, America's richest storehouse of art, be robbed? Might a clever thief hide himself away at closing time in one of the great chests or sarcophagi, operate at night, hide away again, and drift out of the building in the morning after the doors are opened to the public? A picture valued at half a million dollars—such as Rembrandt's "Old Woman Paring Her Nails,"—is an attractive prize, and such a canvas might easily be rolled up and concealed beneath an overcoat.

When thieves are willing to take such long chances in robbing banks, which are so heavily protected, or express cars guarded by armed guards, why should we not wake up some morning to read that a valuable picture has disappeared in the darkness? The sculpture is safe enough because of its size and weight; but if the "Mona Lisa" could be carried out of the Louvre, why might not Tintoretto's "Doge at Prayer" or Rembrandt's "Woman Paring Her Nails" be carried out of the Metropolitan in the same way?

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The "Old Woman Paring Her Nails," one of the Metropolitan's richest prizes, is a portrait of the artist's mother-in-law. Rembrandt was too poor to hire models. Once he disappeared, and it was rumored that he was dead. After his friends had created a boom in his paintings, Rembrandt came to life again.

If a burglar could manage to conceal himself in the building at night, the first disadvantage that would confront him when he issued from his retreat would be the fact that the friendly element of darkness would be denied him. All the galleries are lighted by electricity throughout the night. The night watchmen communicate with the central office at stated intervals by ringing a signal on the alarm boxes distributed throughout the building. These signals assure the night attendant that the rounds are being made and that the watchmen are on duty. If the burglar concealed himself near an alarm box and overpowered a watchman just after he had sent in his signal, the burglar would have perhaps an hour in which to conduct his operations. His attack on the guard, of course, would have to be so quick and sure, and so effective, that the guard would not have time to get his whistle to his lips or even to cry out. Probably only one of the most valuable pictures in the Museum would be worth such a risk.

Attached to the frames of all the most valuable paintings there are small wires connecting with the central alarm system. If the frame is lifted from its place, or even drawn out from the wall a little way, those wires register the number of their gallery in the central office, and in doing so ring the ten big gongs in the corridor. These gongs give the number of the gallery from which the alarm has come, and are often rung for emergency drill, when every one of the fifty guards in the Museum hurries to that gallery, and all exits from the building are shut. At the same instant that the big gongs clanged throughout the building, the alarm signal would ring at Police Headquarters. (When the gongs are rung for drill, the Police Department is temporarily cut off.)

This Burglar Must Be an Electrician

ONE thing is clear: the burglar who carries one of the great pictures away will have to be an expert electrician. He must be a combination of thug and scientist, and he would have to know a great deal about the underground channels of the picture market, or be in the employ of some one who did.

The pictures of smaller value take their chance. There is a Meissonier so tiny that it could be carried out under a fat man's coat, frame and all; a Degas that would slide under a man's vest. But several plain-clothes men are always circulating about the galleries, and the guards themselves do not know which of the visitors are detectives; for they are changed frequently, so that their faces will not become too familiar.

$100 a Week Making Shoes

JOSEPH ERICSSON, aged thirty-one, is earning a hundred dollars a week edging army shoes. Probably he is the fastest shoemaker the world has ever known. Eight hours a day he sits on a high stool in front of an edge-trimming machine in the Brockton, Massachusetts, factory, stripped to his undershirt, and turns out double the amount of work averaged by his shop-mates. For several weeks past he has trimmed one hundred dozen pairs of shoes each day. He works by the piece, and his daily wages have averaged fifteen dollars.

A million pairs of shoes a week are being made in Brockton, all of them for the Italian army. Some of the factories are working day and night, and every machine that can be crowded into the work-rooms is running. The result of this activity means fat pay envelops for hundreds of men. Wages of forty and fifty dollars weekly are not uncommon, but Ericsson is far ahead of his nearest rival.

Does It Right the First Time

YET Ericsson does not seem to be exerting himself, and probably could show greater speed if he tried, at least on a spurt. Once, when working in another town, he earned $120 in a single week on women's shoes, which require special care. Some time ago he went to Lynn for a few days to "fill in" at a shop there. He trimmed a hundred dozen pairs of shoes in eight hours, and had his fellow workmen looking on in amazement.

Ericsson was trained as a shoemaker in Sweden. He has developed efficiency to the highest point. With a long sweep of his big hand he grasps a shoe, passes it around the whirring knife, and sets it back on the rack. He makes no more false motions than the machine itself. Most operators have to go back and trim off little points of leather that were skipped on the first round. When Ericsson has carried a shoe around the knife the work is finished.

Just now army shoes can not be turned out fast enough. The best oak leather is used and the smooth side is turned in, for the shoes are not lined. They appear to be made wrong side out. Although they look as if they might wear for years, they are said to last for only a month in a hard campaign. Therefore it would seem as if Ericsson, the wonder, might go on earning a hundred dollars a week as long as the war lasts.

It doesn't make any difference what your job is, you can make a big salary at it if you can do it better than any one else. Many shoemakers starve to death: but Joseph Ericsson makes a hundred dollars a week.

Starting Over Again at Fifty

A man is never down and out until he is ready to acknowledge it himself. Fifty isn't too old to start again—provided you have kept the enthusiasm of youth, as William Malcolm did.

FIFTY years is just the right age at which to set about making a fortune. William Malcolm, school-teacher, agriculturist, business failure, could prove it to you, if he had the time—but he is too busy carrying on a little side line that is going to net from seventy-five to one hundred thousand dollars next year.

William Malcolm had at one time in his life accumulated the tidy fortune of fifty thousand dollars; but adverse conditions swamped him, and when the tidal wave of disaster had passed he found himself with nothing but his courage, health, and initiative.

Back of his little four-room schoolhouse at Puente, California, is one hundred and eighty-five acres of hillside country, which Malcolm bought at $12.50 an acre. Part of the land would be fit for farming if irrigated. Now Puente, though in the upland country, is below the frostline, and Malcolm recognized the place as admirable for a growth of eucalyptus trees.

He set aside a part of his acres for eucalyptus; and the remainder, about one hundred acres, he devoted to general farming. In two years' time he had invested three thousand dollars in trees and the cost of planting and caring for them. Early in the game he discovered the difficulty of handling the enterprise alone, and took in a partner. Very wisely, Malcolm did not throw up his job of teaching, and he is still at it. After school hours, on Saturdays, on other holidays, and during vacations, he gives the venture his personal supervision.

Next year, when the snow is flying in the mountains and in the less favored regions of the United States, the partners will begin to reap the rich rewards of their thrift and enterprise. Malcolm could dispose of his grove for a dollar a tree—and there are sixty thousand of them. As telephone poles they would be worth between five and seven dollars apiece. One fourth of them will be ready for cutting by next winter. Two years from now an equal number will be ready for the market. In fact, the grove is likely to prove an inexhaustible source of revenue; for a eucalyptus tree that has been properly cut will grow up again.

Yes, William Malcolm, thirty years a school-teacher, successful eucalyptus rancher, hale of body, vigorous of step, alert of mind, proves conclusively that the half-century mark is by no means too late an age to start anew to make a fortune.

The Wall Street Girl

By FREDERICK ORIN BARTLETT

"'You know, now I'm in business—' 'Please don't remind me of that any more than is necessary,' she interrupted. 'Oh, all right; only, I do have to get up in the morning.'"

WHEN Don came back to the office he found Miss Winthrop again at her typewriter, but she did not even glance up as he took his former place at Powers' desk. If this was not particularly flattering, it at least gave him the privilege of watching her. But it was rather curious that he found in this enough to hold his attention for half an hour. It is doubtful whether he could have watched Frances herself for so long a time without being bored.

It was the touch of seriousness about the girl's eyes and mouth that now set him to wondering—a seriousness that he had sometimes noted in the faces of men who had seen much of life.

Life—that was the key-note. He felt that she had been in touch with life, and had got the better of it; that there had been drama in her past, born of contact with men and women. She had been dealing with such problems as securing food—and his experience of the last twenty-four hours had hinted at how dramatic that may be; with securing lodgings for the night; with the problem of earning not more money but enough money to keep her alive. And all this had left its mark, not in ugliness, but in a certain seriousness that made him keen to know about her. Here was a girl who was not especially concerned with operas, with books, with the drama, but with the stuff of which those things are made.

Miss Winthrop removed from her typewriter the final page of the long letter she had finished and rapidly went over it for errors. She found none. But, as she gathered her papers together before taking them into the private office of Mr. Farnsworth, she spoke. She spoke without even then glancing at Don—as if voicing a thought to herself.

"Believe me," she said, "they are not going to pay you for sitting there and watching me."

Don felt the color spring to his cheeks.

"I beg your pardon," he apologized.

"It doesn't bother me any," she continued, as she rose. "Only there isn't any money for the firm in that sort of thing."

"But there doesn't seem to be anything around here for me to do."

"Then make something," she concluded, as she moved away.

BLAKE, to whom he had been introduced, was sitting at his desk reading an early edition of an evening paper. Spurred on by her admonition, he strolled over there. Blake glanced up with a nod.

"How you making it?" he inquired.

"There doesn't seem to be much for me to do," said Don. "Can you suggest anything?"

"Farnsworth will dig up enough for you later on. I wouldn't worry about that."

"But I don't know anything about the game."

"You'll pick it up. Did I understand Farnsworth to say you were Harvard?"

"Yes."

"I'm Princeton. Say, what sort of a football team have you this year?"

Don knew football. He had played right end on the second team. He also knew Princeton, and if the information he gave Blake about the team ever went back to New Jersey it did not do the coaching staff there any good. However, it furnished a subject for a pleasant half hour's conversation. Then Blake went out, and Don returned to his former place back of Powers' desk.

"I'll bet you didn't get much out of him," observed Miss Winthrop, without interrupting the click of her machine.

"He seems rather a decent sort," answered Don.

"Perhaps he is," she returned.

"He's a Princeton man," Don informed her.

"He's Percy A. Blake," she declared—as if that were a fact of considerably more importance.

He waited to see if she was ready to volunteer any further information, but apparently she considered this sufficient.

At that point Farnsworth came out and took a look about the office. His eyes fell upon Don, and he crossed the room.

He handed Don a package.

"I wish you would deliver these to Mr. Hayden of Hayden & Wigglesworth," he requested.

Farnsworth returned to his office, leaving Don staring helplessly at the package in his hands.

"For heaven's sake, get busy!" exclaimed Miss Winthrop.

"But where can I find Mr. Hayden?" inquired Don.

"Get out of the office and look up the firm in a directory," she returned sharply.

"But hustle out of here just as if you did know."

Don asked his hat and obeyed. He found himself on the street, quite as ignorant of where to find a directory as he was of where to find Mr. Hayden of Hayden & Wigglesworth. But in rounding a corner—still at full speed—he ran into a messenger boy.

"Take me to the office of Hayden & Wigglesworth and there's a quarter in it for you," he offered.

"I'm on," nodded the boy.

THE office was less than a five minutes' walk away. In another two minutes Don had left his package with Mr. Hayden's clerk and was back again in his own office.

"Snappy work," Miss Winthrop complimented him. "The closing prices must be out by now. You'd better look them over."

"Closing prices of what?" he inquired.

"The market, of course. Ask Eddie—the boy at the ticker. He'll give you a sheet."

So Don went over and asked Eddie, and was handed a list of closing quotations—which, for all he was concerned, might have been football signals. However, he sat down and looked them over, and continued to look them over until Farnsworth passed him on his way home.

"You may as well go along now," Farnsworth informed him. "You'll be here at nine to-morrow?"

"Nine to-morrow," nodded Don.

He returned to Miss Winthrop's desk.

"He says I may go now," he reported.

"Then I'd go," she advised.

"But I—I want to thank you."

"For heaven's sake, don't!" she exploded. "I'm busy."

"Good night."

"Good night."

He took the subway back to the Grand Central, and walked from there to the

READ THIS FIRST: THEN START THE STORY

ON the death of his father, young Donald Pendleton, a typical "rich man's son," finds that by the terms of the will the whole of his father's estate is tied up in trust, and that he can not touch a penny of it. The only thing bequeathed to him is his father's house and its maintenance. Donald's present means consist of twelve dollars and sixty-three cents, and he soon reduces this to thirteen cents. To add to the awkwardness of his predicament, he is engaged to a millionaire's daughter. During the day it is borne in upon him that in order to live it is necessary to eat, and that his thirteen cents will not see him far. He therefore accepts the offer of his father's executor to get him a $25-a-week job in the banking house of Carter, Baird & Seamayne, and reports for work immediately. Going into a dairy lunch to spend his last thirteen cents for food, he finds himself sitting next to the firm's stenographer, Miss Sarah Winthrop. She insists on lending him two dollars to live on until pay-day.

club. Here he found a message from Frances:

"Dad sent up a box for the theater tonight. Will you come to dinner and go with us?"

WHEN Don, after dressing, left his house for the Stuyvesants' that evening, it was with a curious sense of self-importance. He now had the privilege of announcing to his friends that he was in business in New York—in the banking business—with Carter, Rand & Seagraves, as a matter of fact. He walked with a freer stride and swung his stick with a jauntier air than he had yesterday.

He was full of this when, a few minutes before dinner, Frances swept down the stairs.

"I'm glad you could come, Don," she said. "But where in the world have you been all day?"

"Downtown," he answered. "I'm with Carter, Rand & Seagraves now."

He made the announcement with considerable pride.

"Poor Don!" she murmured. "But, if you're going to do that sort of thing, I suppose you might as well be with them as any one. I wonder if that Seagraves is Dolly Seagraves' father."

For a second he was disappointed—he had expected more enthusiasm from her.

"I haven't met the families of the firm yet," he answered.

"I thought you knew Dolly. I'll ask her up for my next afternoon, to meet you."

"But I can't come in the afternoon, Frances."

"How stupid! You're to be downtown all day?"

"From nine to three or later."

"I'm not sure I'm going to like that."

"Then you'll have to speak to Farnsworth," he laughed.

"Farnsworth?"

"He's the manager."

"I imagine he's very disagreeable. Oh, Don, please hurry and make your fortune and have it over with!"

"You ought to give me more than one day, anyhow."

"I'll give you till June," she smiled. "I really got sort of homesick for you today, Don."

"Honest?"

"Honest, Don. I've no business to tell you such a secret, but it's true."

"I'm glad you told me," he answered soberly. "What have you been doing all day?"

"I had a stupid morning at the tailor's, and a stupid bridge in the afternoon at the Martins'. Oh, I lost a disgraceful lot of money."

"How much?" he inquired.

She shook her head. "I won't tell; but that's why I told dad he must take me to see something cheerful this evening."

"Tough luck," he sympathized.

They went in to dinner. Afterward the Stuyvesant car took them all to a vaudeville house, and there, from the rear of a box, Don watched with indifferent interest the usual vaudeville turns. To tell the truth, he would have been better satisfied to have sat at the piano at home and had Frances sing to him. There were many things he had wished to talk over with her. He had not told her about the other men he had met, his adventure on his first business assignment, his search for a place to lunch, or—Miss Winthrop. Until that moment he had not thought of her himself.

A singing team made their appearance and began to sing sentimental ballads concerned with apple blossoms in Normandy. Don's thoughts went back, strangely enough, to the white-tiled restaurant in the alley. He smiled as he contrived a possible title for a popular song of this same nature. "The White-Tiled Restaurant in the Alley" it might read, and it might have something to do with "Sally." Perhaps Miss Winthrop's first name was Sally—it fitted her well enough. She had been funny about that chocolate éclair. And she had lent him two dollars. Unusual incident, that! He wondered where she was to-night—where she went after she left the office at night. Perhaps she was here. He leaned forward to look at the faces of people in the audience. Then the singing stopped, and a group of Japanese acrobats occupied the stage.

Frances turned, suppressing a yawn.

"I suppose one of them will hang by his teeth in a minute," she observed. "I wish he wouldn't. It makes me ache."

"It is always possible to leave," he suggested.

"But mother so enjoys the pictures."

"Then, by all means, let's stay."

"And they always put them at the end. Oh, dear me, I don't think I shall ever numb again."

"I enjoyed the singing," he confessed.

"Oh, Don, it was horrible!"

"Still, that song about the restaurant in the alley—"

"The *what?*" she exclaimed.

"Wasn't it that or was it apple blossoms? Anyhow, it was good."

"Of course there's no great difference between restaurants in alleys and apple blossoms in Normandy!" she commented.

"Not so much as you'd think," he smiled.

It was eleven before they were back at the house. Then Stuyvesant wanted a rarebit and Frances made it, so that it was after one before Don reached his own home.

NOT until Nora, in obedience to a note he had left downstairs for her, called him at seven-thirty the next morning did Don realize he had kept rather late hours for a business man. Bit by bit, the events of yesterday came back to him; and in the midst of it, quite the central figure, stood Miss Winthrop. It was as if she were warning him not to be late. He jumped from bed.

But, even at that, it was a quarter past eight before he came downstairs. Nora was anxiously waiting for him.

"You did not order breakfast, sir," she reminded him.

"Why, that's so," he admitted.

"Shall I prepare it for you now?"

"Never mind. I haven't time to wait, anyway. You see, I must be downtown at nine. I'm in business, Nora."

"Yes, sir; but you should eat your breakfast, sir."

He shook his head. "I think I'll try going without breakfast this week. Besides, I didn't send up any provisions."

Nora appeared uneasy. She did not wish to be bold, and yet she did not wish her late master's son to go downtown hungry.

"An egg and a bit of toast, sir? I'm sure the cook could spare that."

"Out of her own breakfast?"

"I—I beg your pardon, sir," stammered Nora; "but it's all part of the house, isn't it?"

"No," he answered firmly. "We must play the game fair, Nora."

"And dinner, sir?"

"Dinner? Let's not worry about that as early in the morning as this."

He started to leave, but at the door turned again.

"If you should want me during the day, you'll find me at my office with Carter, Rand & Seagraves. Better write that down."

"I will, sir."

"Good day, Nora."

Don took the subway this morning, in company with several hundred thousand others for whom this was as much a routine part of their daily lives as the putting on of a hat. He had seen all these people coming and going often enough before, but never before had he felt himself as coming and going with them. Now he was one of them. He did not resent it. In fact, he felt a certain excitement about it. But it was now—almost foreign.

IT was with some difficulty that he found his way from the station to his office. This so delayed him that he was twenty minutes late. Miss Winthrop, who was hard at work when he entered, paused a second to glance at the watch pinned to her dress.

"I'm only twenty minutes late," he apologized to her.

"A good many things can happen around Wall Street in twenty minutes," she answered.

"I guess I'll have to leave the house a little earlier."

"I'd do something to get here on time," she advised. "Out late last night?"

"Not very. I was in bed a little after one."

"I thought so."

"Why?"

"You look it."

She brought the conversation to an abrupt end by resuming her work.

He wanted to ask her in just what way he looked it. He felt a bit hollow; but that was because he hadn't breakfasted. His eyes, too, were still a little heavy; but that was the result, not of getting to bed late, but of getting up too early.

She, on the other hand, appeared fresher than she had yesterday at noon. Her eyes were brighter and there was more color in her cheeks. Don had never seen much of women in the forenoon. As far as he was concerned, Frances did not exist before luncheon. But what experience he had led him to believe that Miss Winthrop was an exception—that most women continued to freshen toward night and were at their best at dinner-time.

"Mr. Pendleton." It was Eddie. "Mr. Farnsworth wants to see you in his office."

Farnsworth handed Don a collection of circulars describing some of the securities the firm was offering.

"Better familiarize yourself with these," he said briefly. "If there is anything in them you don't understand, ask one of the other men."

That was all. In less than three minutes Don was back again at Powers' desk. He glanced through one of the circulars, which had to do with a certain electric company offering gold bonds at a price to net four and a half. He read it through once and then read it through again. It contained a great many figures—figures running into the millions, whose effect was to make twenty-five dollars a week shrink into insignificance. On the whole, it was decidedly depressing reading—the more so because he did not understand it.

He wondered what Miss Winthrop did when she was tired, where she lived and how she lived, if she played bridge, if she spent her summers abroad, who her parents were, whether she was eighteen or twenty-two or three, and if she sang. All of which had nothing to do with the affairs of the company that wished to dispose of its gold bonds at a price to net four and a half.

AT twelve Miss Winthrop rose from her machine and sought her hat in the rear of the office. At twelve-five she came back, passed him as if he had been an empty chair, and went out the door. At twelve-ten he followed. He made his way at once to the restaurant in the alley. She was not in the chair she had occupied yesterday, but farther back. Happily, the chair next to her was empty.

"Will you hold this for me?" he asked.

"Better drop your hat in it," she suggested rather coldly.

He obeyed the suggestion, and a minute later returned with a cup of coffee and an egg sandwich. She was gazing indifferently across the room as he sat down, but he called her attention to his lunch.

"You see, I got one of these things to-day."

"So?"

"Do you eat it with a fork or pick it up in your fingers?" he asked.

She turned involuntarily to see if he was serious. She could not tell, but it was a fact he looked perplexed.

"Oh, pick it up in your fingers," she exclaimed. "But look here; are you coming here every day?"

"Sure," he nodded. "Why not?"

"Because, if you are, I'm going to find another place."

"You—what?" he gasped.

"I'm going to find another place."

The sandwich was half way to his lips. He put it down again.

"What have I done?" he demanded.

She was avoiding his eyes.

"Oh, it isn't you," she answered. "But if the office ever found out—"

"Well?" he insisted.

"It would make a lot of talk, that's all," she concluded quickly. "I can't afford it."

"Whom would they talk about?"

"Oh, they wouldn't talk about you—that's sure."

"They would talk about you?"

"They certainly would."

"What would they say?"

"You think it over," she replied. "The thing you want to remember is that I'm only a stenographer there, and you—well, if you make good you'll be a member of the firm some day."

"I don't see what that has to do with where you eat or where I eat."

"It hasn't, as long as we don't eat at the same place. Can't you see that?"

She raised her eyes and met his.

"I see now," he answered soberly. "They'll think I'm getting fresh with you?"

"They'll think I'm letting you get fresh," she answered, lowering her eyes.

"But you don't think that yourself?"

"I don't know," she answered slowly. "I used to think I could tell; but now—oh, I don't know!"

"But good heavens! you've been a regular little trump to me. You've even lent me the money to buy my lunches with. Do you think any man could be so low down—"

"Those things aren't fit to eat when they're cold," she warned him.

He shoved his plate aside and leaned toward her. "Do you think—"

"No, no, no!" she exclaimed. "Only, it isn't what *I* think that matters."

"That's the only thing in this case that does matter," he returned.

"You wait until you know Blake," she answered.

"Of course, if any one is to quit here, it is I," he said.

"You'd better stay where you are," she answered. "I know a lot of other places just like this."

"Well, I can find them, can't I?"

She laughed—a contagious little laugh. "I'm not so sure," she replied.

"You don't think much of my ability, do you?" he returned, somewhat nettled.

She lifted her eyes at that.

"If you want to know the truth," she said, "I do. And I've seen a lot of 'em come and go."

He roasted curiously to this unexpected praise. His color heightened and unconsciously he squared his shoulders.

"Thanks," he said. "Then you ought to trust me to be able to find another lunch place. Besides, you forget I found this myself. Are you going to have an éclair to-day?"

She nodded and started to rise.

"Sit still; I'll get it for you."

Before she could protest he was half way to the counter. She sat back in her chair with an expression that was half frown and half smile.

When he came back she slipped a nickel upon the arm of his chair.

"What's this for?" she demanded.

"For the éclair, of course."

"You—you needn't have done that."

"I'll pay my own way, thank you," she answered, her face hardening a little.

"Now you're offended again?"

"No; only—oh, can't you see we—I must find another place?"

"No, I don't," he answered.

"Then that proves it," she replied. "And now I'm going back to the office."

He rose at once to go with her.

"Please to sit right where you are for five minutes," she begged.

He sat down again and watched her as she hurried out the door. The moment she disappeared the place seemed curiously empty—curiously empty and inane. He stared at the white-tiled walls, at the heaps of pastry upon the marble counter, prepared as for wholesale. And yet, as long as she sat here with him, he had noticed none of these details. For all he was conscious of his surroundings, they might have been lunching together in that subdued, pink-tinted room where he so often took Frances.

He started as he thought of her. Then he smiled contentedly. He must have

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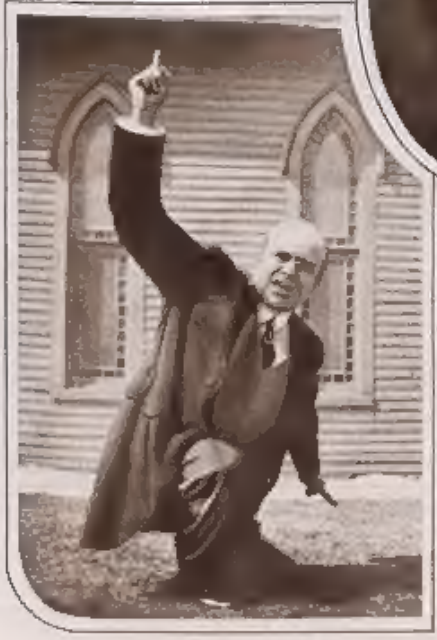
Men Who Fight the Devil

THE Rev. I. E. Honeywell tells in his sermons about a mother who had raised seven sons, and not a black sheep in the flock. When asked how she had achieved it, she replied: "I did it with much prayer and a good hickory." He is of the opinion that if all mothers did likewise, he and all the other evangelists could retire from business.

"I AM the sworn, eternal enemy of the liquor traffic," says Billy Sunday, to whom Paterson, New Jersey, gave $25,322.60 for fighting the devil six weeks. "I shall never sheathe the sword until the undertaker pumps me full of embalming fluid; and just before that happens I shall call my wife and say, 'Nell, when I am dead send for the butcher and skin me, and have my hide tanned and made into drum-heads, and hire men to go up and down the land and beat the drums and say, 'My husband Bill Sunday still lives and gives the whiskey gang a run for their money.'"

EVANGELIST "Bob" Johnson has the same sort of punch as Billy Sunday, and says that before he was converted he was more profane than any man he knew except three. These three are all dead. Recently, in Brookville, Pennsylvania, he converted 1920 people, including a bank president, two ex-sheriffs, and three bartenders. After he left, one saloon did not sell a single drink for two days.

EVANGELIST Henry W. Stough carries in his party Jack Cardiff, the ex-prize-fighter who used to train Billy Sunday. Once upon a time it was no harder for an evangelist to preach a sermon than it is for Chauncey Depew to make an after-dinner speech; but those days are past. Now, after one of his big sermons, Dr. Stough is wringing wet. Then trainer Cardiff takes him home, gives him a rub-down, and puts him to bed until it's time to take the Devil on for another round.



"IT seems that the church is in the entertainment business rather than the soul-saving business to-day," says the Rev. Herbert Clinton Hart. "The early church prayed in an upper room: the twentieth-century church prays in a supper room. It seems that the church's creed to-day is, 'Bring along your little ice-cream freezer and follow me,' instead of Jesus' command: 'Take up thy cross and follow me.'"

EVANGELIST John M. Linden was once Billy Sunday's first assistant, but now he conducts his own campaigns. He and Billy have the same idea about the Devil. "I long ago learned that you can't fight the Devil with Mother Winslow's Soothing Syrup or by shooting spit-balls at him," he says. "The only way to whip him is to back him into a corner and make him howl for ice water."

DR. J. WILBUR CHAPMAN is proof of the fact that it is possible to be an evangelist and still use good grammar. He has held meetings in every country of the world, and, while he neither uses slang nor turns somersaults in the pulpit, he seems to get there just the same. He is more fortunate than most of his fellow workers, inasmuch as his work has been endowed by a number of rich Presbyterians, and he doesn't have to put so much pressure on to make the "free-will" offering flow freely.

Metro Film Company.

A DRESSING-ROOM all to yourself, silver and ivory toilet things, a maid to button you up the back—this sort of thing is all very well; but Miss Edna Payne didn't always find starring so easy. Ask her about the good old days when she used to go barn-storming across the country; when the leading lady had to make up by the light of a single candle stuck in a beer-bottle, and the cold cream used to freeze between acts. Being a movie queen doesn't always mean walking up to a director and signing a contract big enough to put all your younger brothers and sisters through college.

Triangle Film Company.

THE best goods often do come in small packages: to wit, Dorothy Gish. In her lavender sweater Miss Gish weighs all of 109 pounds, towers to the height of five feet two, and drives a motor faster than any millionaire's daughter.

PERISH the thought that Mary Pick
nearly drowned, nearly run over by a
plane—not to mentSon being nearly sar

Movie Sta
Families

Lasa Brand.

NO, this picture does not represent Molly the Girl Bandit resting her weary pinto before a last wild dash across the alkali desert. It is simply Miss Winna Brown riding her own pony on her own range. When she is not acting herself, Miss Brown rents out her cowboys and scenery to the film companies.

A MONTH or so ago we published a picture of nine brothers who play on a baseball team. Here is a picture of Herbert Standing, who stars in the movies along with his seven sons. If any one will send us a picture of ten sisters who all work for suffrage, we will publish that too. The question is, what do these families talk about when they all get together for New Year's dinner?

Reliance Film Company.

Cort Film Corporation.

WALKER WHITESIDE annoyed his father, Judge Whiteside of Chicago, by playing *Hamlet* at nineteen—and kept it up until the woes of the Prince of Denmark were discussed over every red table-cloth from Walla Walla to Tuscaloosa. Now Mr. Walker may be discovered on most dull days and some bright ones cutting roses at his country home.

Kalem Company.

YOU can't see the dinner-pail, but here is Marguerite Courtot starting for work from New York to Jacksonville, Florida. If Miss Courtot only were an enterprising plumber, what pleasant times she might have going back and forth after her tools.

Kinto Company.

IRENE WARFIEL
Miss Warfield on
places she is mostly
things—playing tenn
Stock and the legitim
are the only two stag
her rapid journey fr
stardom.

Famous Players.

...s nine lives—nevertheless she has been ... a mutemobile, and nearly finished in an aeru... with admiration, male, female, and canine.

...s as Their ...ee Them

Triangle Film Company.

IRENE HUNT wears summer dresses all the year round in California, and plays tom-boy parts. She has a whole menagerie of pets, and plays with them in her big back yard when the director isn't bothering her.

Reliance-Majestic Company.

OF course, this isn't the way Signe Auen's family always see her. When she isn't playing the part of a young Norse vikingess for the movies, she probably spends more time cooking and mending and shampooing her young brothers' and sisters' hair (like Ellen Terry) than she does poetically studying the language of flowers. For Signe Auen is a Dane, and the Danish women are as noted for their thrift and industry as for their beauty.

...ome is much like ...creen; for in both ...und doing the same ... riding horseback, ...ith Dustin Farnum ... Warfield made en... ...enophia into movie

Vitagraph Company.

ALL the male members of the Woodruff family have been lawyers, and some of the women have, too. But Eleanor Woodruff started out to be an actress via dramatic school and the inevitable stock company. Down at her home at Forest Hills, Long Island, she rides horses and drives motors and reads Russian novels.

Kalem Feature Film.

ROBERT EDESON was a barnstormer for so long that it made him quite fierce; so now he plays only in Wild West movies—like "Strongheart." This wooden Indian isn't a cigar sign—it's a prop from that play. But doesn't Mr. Edeson look peaceful here at home?

Mutual Film Company.

IT is just as well to have a Milwaukee orchard king for a father if you are going to start on the stage at seventeen, because then you can always "come back." This is the way Miss Lenore Ulrich looks when her mother and five younger brothers and sisters come to see her in her dressing-room.

OBSERVE your small daughter very closely on next Fourth of July. If she doesn't jump when the "penny-each" must go off, she will probably grow up to be a cow-girl heroine like the dauntless Olga Gray.

Triangle Film Company.

Women in Men's Jobs

AMERICA'S youngest woman deputy sheriff is Miss Eugenie Seitz, of Patchogue, Long Island. Miss Seitz's first official duty was the arrest of a fifteen-year-old young woman who had run afoul of the law. Instead of taking her captive to the calaboose, Miss Seitz put her to bed in her own house. Then she bundled the lady's clothes together and carefully hid them away. Stone walls do not a prison make, but Miss Seitz knew that she would find her captive in the morning where she left her. And she did.

MANY a poor sailor pulling for the shore is thankful that he is fit one of the stout boats that Mrs. Mary E. Ruddock builds. The Ruddocks have built ships for generations, and when Mrs. Ruddock's husband died, she discovered that a woman can learn to do anything if she must—even to building boats. Some of the most famous racing yachts of recent days have come from her yards. Yo hoi for Mrs. Ruddock. Long may her mizzenmast mis.

TINKLE, *tinkle, tinkle*, go the dimes at the door of the Bijou Theater in Boston; and in her office up above sits Mrs. Josephine Clement, the manager, smiling at every *tink*. She believes that there should be a certain atmosphere about moving-picture theaters—not the usual atmosphere of sauerkraut, talcum powder, and wet rain-coats, but something different. So the Bijou is perfumed, and lighted with a soft purple light. And apparently the public likes it, for *tinkle, tinkle, tinkle*, go the dimes.

ENGINE cranks that "kick," gear-cases that sweat, clincher rims as perverse as any mule's hind leg—none of these has any terrors for Mrs. John Geise, who with her husband runs a garage in Cleveland. She can tell a Locomobile from a Smith-Premier or a Singer by the sound of the exhaust; and she can take them apart and put them together again—without having a basket full of extra parts left over. Incidentally, Mrs. Geise is the mother of five children, and believes that woman's place is half way between the home and the garage.

MRS. CARRIE BURKHARDT, Vassar College graduate, coached the Price Hill football team of Covington, Kentucky, last fall, and made a good job of it. "I was out watching the boys practise one afternoon," she says, "and saw they were weak on drop kicking. So I gave them a few pointers. Then they made me coach." Mrs. Burkhardt had five brothers, all football players, and they gave her a rough and riotous youth. She isn't raising her daughter to be a quarter-back; but she isn't raising her on chocolate éclairs, either.

DOCTOR KATE WALLER BARRETT will be a busy woman when this war is over. President Wilson appointed her to study the question of immigration—why Tony and Hans and Henri and their wives come over here anyway, and what we ought to do about it. As there will be several million extra wives in Europe after the war, and as this country is several millions short on women—well, if you are one of the extra men, better get your name in early.

THE Roman senators had long white beards. Senator Helen Ring Robinson of Colorado intends to have that fact eliminated from the histories as being prejudicial to the upward and onward movement of her sex. She is one of the women invited by Henry Ford to get the Kaiser and the Czar together and say to them: "Why, Willie and Nicki aren't you ashamed of yourselves—shooting off these naughty cannon?"

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Pulling an Alibi for Mink

By SEWELL FORD

Illustrations by F Vaux Wilson

"Why, he'll even stop between rounds here in the gym, and explain some new scheme of his for convertin' the U. S. A. into a United Standin' Army"

I'VE often thought I ought to write a heart-to-heart piece about such a couple patriots as I run across in One of my new regiments is the Second Square Studio, too. But somehow, when I brush up against such a serious, self-approvin' party, I just can't restrain the jibes.

Not that any of it ever gets to him. He's as good as armor-plated against such stabs. Vice-president of a big accident insurance company, Mr Bragdon is; and I suppose that down in the new marble skyscraper where he's the main witness he is surrounded constant by two or three hundred salary-grabbers that build their dreams whenever he passes by. And you know how easy it would be, havin' that fed to you all day, to work up a favorable opinion of yourself.

He's one of the kind too, that when he acquires a fad goes to it strong. I take it he has 'em seldom. But he's got one now. Yes, yes! Course, there's plenty of other apostles of preparedness busy bucklin' steel spurs on the old eagle, but mighty few workin' longer hours at it than Mr Bragdon. When he ain't been interviewed, or dictatin' jingo pieces for the papers, he's talkin' to people about it. Why, he'll even stop between rounds here in the gym, as Swifty Joe is wrabbin' him off and explain some new scheme of his for convertin' the U. S. A. into a United Standin' Army.

Naturally he's got ten-strike ideas. Thousand is goin' to an army, Brooks Bragdon. Not much. "A million in khaki" is his motto and to back 'em up, he wants a few other millions, all drilled to take the field at the tap of a bell. He wouldn't fool around waiting for volunteers. Not a minute! His first move would be to have Congress draft every man out of a job into the regular army. Next he'd organize trade regiments—oil handlers, carpenters, bakers, bookkeepers, and so on—until on every town hour and a half Kicker fire out. Then he'd have to go as reg'lars. He'd have all the college and high-school boys drilled, too.

"Why overlook the orphan asylum and jail links

"Good idea," says he. "They can't begin too young."

Near as I can figure out, if Brooks had his way, about half of us would be shoulderin' rifles, and the other half stackin' ammunition. He'd have our sea-coast bristlin' so with 42-inch cannon that our shores would look like a fine-tooth comb, and the submarines would be so thick that the cunners and bluefish would have to grow wings and learn to lay their eggs in the tree-tops. He'd turn out a new super-dreadnought every week, until the sea was so full of 'em it would always be built up.

What'd we fight with, at that?" says I.

"Any one, every one," says Mr Bragdon, swellin' out his chest and knit a frown. "That is, we'd be ready.

He's brought up some game fish, he tells me. Brooks has, all by himself. Say, what he couldn't do Joffre and Kitchener and Lansdowne about handlin' armies and trainin' recruits—well, they don't know what they're missin', that's all. But his pet proposition is his sawed-off regiment.

"You wait," says he. "I'll show you some day. Yes, sir, I'm going to raise a regiment of my own, just to demonstrate the idea. This stature limit is all tommyrot. The six-foot soldier is prehistoric nonsense. It may have been useful in the days when men wore armor and fought with broadswords but now—bah! Give me the five-footer instead. The smaller age of trench warfare, isn't it? Ain't the six-footer you need a six-foot reach, while for the short fellow. Well, you see the point. Saves time and labor."

"I see where I'm quite free from the start," says I.

"Oh, I'd want an shorter than you, McCabe," says he. "I'd teach 'em to dig first."

"Why not breed a race of human moles?" I suggests.

"Exactly," says Brooks.

"With spade hands," I goes on, "and only a sort of folden trigger-finger that wouldn't interfere when they was diggin' themselves in."

"No," says he. "I would equip them with a shovel-rifle, made so that the shovel part could be detached and worn as a kind of steel helmet. I thought that all out when I was taking my rookie course up at Plattsburg last summer. You know, I put in a full month at it."

"Yes," says I. "I saw your picture in the papers a spell."

"Did you?" says he eager. "How did I—how did we show up in our uniforms, eh?"

"You was swell," says I.

It was no more'n the truth, for Brooks Bragdon is a big hunk of a man, a bit hand bored about the face, but with good calves and shoulders, and in tailored and a tight-fittin' service coat he looked his best.

"I've had some studio photos taken wearing that," says he. "I'll bring you one. Of course, though, my colonel's uniform will be a much better fit."

Brooks idea of war as near as I could dope it is to keep to front of a line five or six miles behind the firin' line and order heroic assaults—by telephone. He admits he'd be lost as a soldier outside of drawin' few weeks in the pure and at Plattsburg, but he's read a stack of magazine war articles learned to sleep in a cot-bed without fallin' out, and now he's willin' to take a colonel's commission any time his country calls him.

"The man who wouldn't," says he, "is a poltroon."

"I d' know," says I. "Maybe I'd go as general if I could spare the time, but this colonel stunt strikes me as too risky."

"Bah!" says Brooks. "Every man owes his life to his country."

"Yes, but we don't really expect it to collect," says I. "For me, I'd just as soon keep on owin'."

Mr Bragdon he stares at me suspicious. He ain't quite sure whether I'm guilty of low treason or not, so he only says patriotic as Swifty helps him on with his fur-lined overcoat, and he strides martial across the front office.

I EXPECT it's the sudden and snappy way he jerks the door open, or else this straight party must have been watchin' the heavy against it. Anyway to from the hall he tumbles, right at Mr Bragdon's feet, sort of impetuous and slawin the air as he takes a slant at the floor. He kicks drops his cane and does a wild leap backwards. Shows what a born strategist he is, though, when he grabs Swifty Joe and swings him in front as a buffer.

"Hello!" says plunkin the stranger by the collar and a smile over a "Who he blazes might you be?"

He grasps once or twice looks around stupid, and then manages to mumble: "I'm Mink Storey."

Any "Oh, Mink Storey. What's the idea of this rollin' entrance? Impersonate in a bottle of milk are you?"

This Storey party he sure do goes in for a wide-eyed stare, but even of his, as if he'd been in the dark hallway so long the light dazzles him.

"Come now, quit," puts in Brooks, stepping bold from behind Swifty. "What do you mean by almost ripping me off my feet?" Explain yourself."

"I was lookin' for a—for a boarding-house," says Mink Storey.

"Sure you didn't mistake me for Woodrow?" says I, grinnin' from Brooks to him.

Mink don't seem to get the joke. In fact, a doubt if he's much of a hear for the colonel stuff, a may one of his has a all over my face, but it still wouldn't feel at home on. He's got honest face, so far as that goes, though not ornamental. No, he wears no check bones too high, and his nose is near be straight. Also, the chin has need in four days' growth of wiry stubble on his other parts of dotract from his general tone.

It's the kind of face that seems made to go on a tin grawler on top of a dinner-pail and his stubby fingers was crooked naturs, like he'd been born to swing a pick. Outside of that, he's a scrappy built, buck-barreled party, with one shoulder a trifle higher than the other and a nick out of the top of his left ear.

"I know, or reports. "This is what I was lookin' for."

"Stick to it," says I. "You'll believe it yourself after a while."

"Nonsense!" says Mr Bragdon. "You were thinking against that door to keep from going over when you

Mink sort of shoulders, rolls his eyes despairin' towards the hallway but thinks better.

"Boardin-house," says he.

"Sorry," says I, "but that ain't convenient. Any jay would know this was an undertaker's block. Pull another. Mink. What's a matter, you was makin' for?"

Mr Stacey continues the stupid blink.

"Then we'll have to admit that Mr Bragdon has the right dope," I goes on. "People don't hide in hallways unless they're tryin to save some one the slip. Who was it, now?"

Mink he only glances uneasy back at the door, and tries to wriggle out of my grip.

"Careful, there, Shorty," warns Brooks. "He looks like a desperate character."

"Are you, eh?" says I, facin' him about. "Got any alibi to do? Can't you does ought to look serious. Swifty suppose you scout around outside, and if you see any brass buttons in the offing, ah, we've got the man up here, ready to hand over."

But Swifty at Mink. Then he's on the "All right, sir. I'll go to a couple of cops to be all. I'll see what I can dig up—I'll be right back."

"That's the police," says Stacey. "I'll meet that recruitin' officer."

"What?" demands Brooks Bragdon. "A deserter, are you?"

Mink hangs his head. "I—I didn't sign," says he "only told him I would. That was this morning. I didn't know then. I let him feel me over and measure me. They passed me all right. And this afternoon I was to sign up."

"Well, why don't you?" insists Bragdon.

"Because," says Mink, "I met a feller in a car-route he's from one of the forts near here, coast artillery, he said,—and he told me about what they hand you in the army. Treat you like a dog, he says. It ain't just drillin' and wearin' a uniform. It's blackin' the officers' boots, and emptyin' garbage, and diggin' ditches, and getting kicked and cussed generally. The drill sergeants are the roughest of 'em. Once they get down on you, it ain't worth livin. Then, you're apt to be shipped off to the Philippines. There you get the fever and the natives go after you with knives that—

"COWARD!" breaks in Mr Bragdon. "That's what you are—a coward, a mean, low cur. Try to get out of doing your duty to your country, are you? Well we will see about this. McCabe, just march that chap around to the nearest recruiting station. There's one over on Sixth Avenue. Come along with him."

I glances at Mink to see if he has anything more to say. He ain't got a word. Nothin' very chatty about Mink. I was just about to start off with him, so, when he turns them wide-set blue eyes on me with such a dumb, appealin look that—well, I stops.

"Ah, what's the hurry, Brooks?" says I. "Let's debate this a bit."

"But I insist," says Bragdon, motionin impatient towards the door. I don't care much a lot for the way he says it, either.

"Oh, do you?" says I.

"Certainly I do," says Bragdon. "It's my duty and yours, to turn this miscreant over to the proper authorities. He has promised to enlist and abandoned, given his sacred word, and all that. Well, then,

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he's practically a deserter. And if you d—n—r quite sure.

"Well," says I, stoppin' between Mink and Braydon, "what then?"

I expect I doesn't a bit hasty and hard, and maybe my head was often up sure. Anyway Brooks Braydon looks off his nose a bit.

"So you mean to say McCole—as is he indignantly, "that you would encourage such a dastardly act? Why, the fellow is a slacker, a poor, miserable coward who—"

"He was workin' opposite pair," says he. "Fair enough with the peavey, but slow like on his feet. Too fat, Dutchy Logy. Swilled coffee. I used to tell him, too. Then one morning we was unloadin' the first run. There'd been sleet overnight, and the skids was slippery. Glare ice on everything. We'd got the chains loose on Number Three car, but the load stuck. Foreman comes down the mountain it is shunted on a spur, thirty or forty feet above the mill-pond, with a skidway down to the water. The peavey-men stand at either end of a car, and when they loosen the chains and the logs start rollin'—well, it's a matter of jumping quick or getting caught in the roads the logs from he rares an' hies re rough down to the mill—does it with a peavey.

"You see, they pile the logs on flats, twenty or more to the car, and bind them on with chains. As the train comes down the mountain it is shunted on a spur, thirty or forty feet above the mill-pond, with a skidway down to the water. The peavey-men stand at either end of a car, and when they loosen the chains and the logs start rollin'—well, it's a matter of jumping quick or getting caught in the

"In he tumbles, right at Mr. Braydon's feet, clawin' the air as he takes a turn on the floor. Braydon drops his cane and takes a wild leap backwards. Shows what a born strategist he is, though, when he swings Swifty Joe in front of him as a buffer."

"Maybe," says I, coolin' down some. "But that ain't any sign he can't change his mind if he wants to, is it?" Strikes me he ought to have a chance to state his case. I ain't so strong for this army stuff as you are. A few of us ain't you know. And he may have other reasons for backin' out."

"Come now, Starey, speak up. Have you told us the whole of it?"

"Well," says he, sort of fishin' under the dirt and ice on his woodeny face, "there—there's Rose."

"There generally is," says I. "A skirt in the background, eh? Well, who and what is she?"

"She's a Bear Braydon," says he. "Her mother runs a mealin' house up at Buttonhill Cut."

"Up at which?" says I.

"That's where the lumbermen is waste I was workin' up in Vermont," says Mink.

"Oh, right," puts in Brooks. "I know it—fine place. We had a big claim to adjust there. I suppose Rode is a French-Canadian girl, eh?"

Mink nods.

"A lot of these people work in those camps and saw-mills," goes on Braydon. "If you want to know I can tell you just how much opiose it costs to blow 'em up in a boiler explosion. We settled for half a dozen last year. But some of those girls are rather pretty, you know. I suppose this Rose of yours is, eh, my man?"

Mink he only scowls at Brooks, so I takes my turn again.

"Jumped your job, did you?" says I. "What was it?"

"Peavey-man on the stream," says he.

"Clear as mud," says I.

"I understand," says Brooks. He unrush. Quite a sight to watch that pyramid crumble and go crashing down into the water! I watched he work for an hour one day when I was up there. Rather fascinating. Have to keep your wits about you, eh, my man?"

Mink don't say anything. Just stares woodeny straight ahead.

"Come," says I. "With a good job like that, and Rose, why did you quit?"

Starey sort of shudders and half rouses from his trance.

"On account of Dutchy Breen," says he.

"Eh," says I. "Cut you out, did he?"

Mink shakes his head.

"Then the logs started. I jumped for the end. A big spruce just grazed my shoulder. But Dutchy—well, he was too fat, you know. Ten tons, hung on top of him. He goes *plop!* like a smashed punkin. Made me sick here."

MINK runs one hand across his face and stares for a minute woodeny. Then he braces up, breathes into it, his cheeks, and goes on.

"Him and the load, all in the smashin' and grindin' and jumpin' into the pond. Ice there, too, and twenty feet of black water. They had to get the drags out and fish for him. She was there watchin'

Mrs. Breen—she was, too. Four of 'em—I couldn't stand it, so—so I sneaked off. I only old Rode. I sent her word, so, when I got here. I was goin' to get a job. But I couldn't. I got hungry, awful.

"Then I thought I'd try the army. I would, too, if I hadn't met this feller that told me how bad it was. I wouldn't dare to black boots for anybody. That ain't a man's work. It's empty'n garbage. And if any drill sergeant looked me I'd kick back, I guess, though I ain't much on the fight. But no one has ever laid a hand on me without gettin' a punch back. They know that up at Buttonhill Cut. I—I wish I was back there."

"What?" says I. "In front of one of them car-loads of logs?"

Mink nods. "I got—er heart sick," says he. "If you can't lick 'em you stand a show. You got to take chances at most anything. Might as well be with logs. One could—one—be—real lucky—and—jump—in—time. They paid me a dollar seventy-five a day. That's good money. And this noon I gets a card from—She's been to see Collins, the—Her says I can have my old job back if I go there this week. Mr. Braydon looks kind of—I wish I—I couldn't!

HE stops, starin' at the floor for a while. Then he comes to, feelin' enough to shoot me over if such a notion—long enough, at his—a rough look. I turns to Brooks Braydon.

"Well," says I, "sort of batted up to you, eh?"

"To—to me?" says he, lookin' kind of tasse.

"Want you starin' explain a few minutes ago," says I, "how somebody was a rank coward." Referrin' to Mink, you know." Course, that was before he'd told his case—before you knew about him bein' on the peavey job. But you've heard, and you've seen the sort of work he's goin' to go back to. That bein' the case, I should think you'd kind of feel—"

"You're quite right, Shorty," says Brooks. "Starey, I must apologize. You—you're no coward, at least."

"And maybe," says I, "he'll be just as useful to his country up there, jugglin' saw logs and side-steppin' sudden death forty times a day, as he would be over on Governor's Island blackin' officers' boots. Anyway the peavey job seems to be his choice. And this is supposed to be a free country, at that."

"I—I guess I presume it is—in a way," admits Brooks a trifle draggy.

"Rather farce, ain't free enough." I goes on, diggin' up my rule. "What do you say? Let's pass the hat for Mink and Rose."

He ain't such a bad sport, Brooks Braydon, even if he don't think the way I do on some things. In on my five-spot he chips a twenty.

"Take Rode something nice," says he.

The Most Dangerous Wild Animal in North America

By EDWIN TENNEY BREWSTER

WHICH is it? Not apparently the Bull Moose. Many a man has sat in the crotch of a tree with nothing on his stomach but the wind blowing off the landscape, while Mr Moose pawed the ear h below and waited for him to come down and be trampled. But there is always the tree and the man never tires first of the waiting.

There is, of course, the rattlesnake. If he once bites fairly, you are a pretty sick person.

But mostly he doesn't bite. And when he does, he commonly has leggings or boot-leather. Besides, most of the rattlesnakes are dead.

There are the bears, of several sorts, but the man always gets away. As for cougar and lynx and wildcat, they are as prudent as they are brave. If the lone quit of a squirrel a glass from you or other side, they commonly reciprocate the

Even the fierce gray timber-wolf has become afraid of man. Those who have tried it say that it is now possible to shoot a deer and leave it in the woods unguarded overnight.

The pack will walk around it till they trample the snow hard. But the terrible man-smell in the wolves' noses keeps their mouths from the meat. So much he more is the hunter himself fairly safe.

The wild creature that damages more human homes than any other is the great horned owl.

Not that he means any harm. But he is as large as a cat, and as stealthy, and his claws are an inch long. Also his eyesight is poor, and he hunts on the edge of the night.

As he sits aloft in a tree in the gathering dusk and sees a fur cap or a shock of hair go by under him, he has no way of making out that what looks like a fat rabbit has six feet of man under it. So he drops down with a swish of wing, and drives two handfuls of sharp chisels into the scalp of the luckless wight.

It is said that in northern Canada there are more woodsmen, packers, and trappers scarred by the talons of the horned owl than by all kinds of teeth and claws combined.

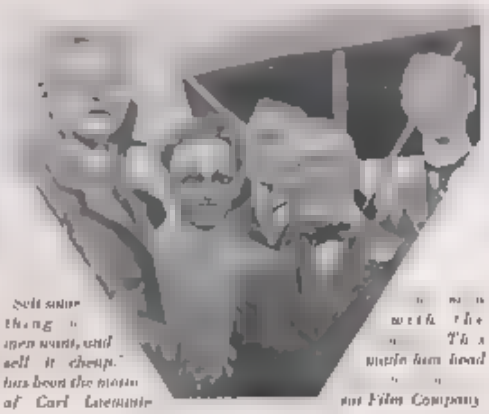
In fact, they say that in the lumber camps, in regions where the owls are especially numerous, the human invaders is afraid to go home in the dark without half a pork-barrel over his head.

And We Say "There's No Chance Any More"

By LLOYD SHELDON

Jesse L. Lasky appreciates persuading others that though a can't hear them he likes to see them in the movies

B. B. Hodkinson could not find a decent theatre in which to take a girl to, so he went up his [illegible]



Sell value thing [illegible] open wide, and sell it cheap." has been the motto of Carl Laemmle

[illegible] with the [illegible] The [illegible] made him head [illegible] ent Film Company

This man enjoys the highest paid position in the world. He is Adolph Zukor, the woman, of course, is Mary Pickford

H. E. Aitken is the president of the Triangle Film Company which has been giving us Douglas Fairbanks and Dustin Farnum

I [illegible]

[illegible] on dollars and employing more stage stars than any three theatrical managements combined. Incidentally his idea turned out so profitably that he can afford to pay Mary Pickford the biggest woman's salary in the world—$104,000 a year. His name is Adolph Zukor. Meantime the "fad" has come to rank fifth among the industries of the United States, and last year represented a gross business of $300,000,000.

Carl Laemmle came to this country from Laupheim, a small town near Ulm in Germany, in 1884 [illegible] and earned [illegible] thing. He found [illegible] in a German drug store on First Avenue, New York.

"It Only Costs a Nickel"

YOUNG Laemmle might have become a prosperous druggist if [illegible] had not acted a brother in Chicago, through the Western German weekly [illegible] or than he, was a Westerner. He told Carl about the glowing opportunities there, and sent him a dollars to come West. For [illegible] years opportunities like Laemmle failed to meet. During that period his story is that of a million other wage-earners—with this difference from many of them he saved. After working ten years in Chicago, he went to Oshkosh, and became manager of a clothing store. By denying himself all pleasures, making his suits last three or four years, and practising all the economies of a man who lays aside a fixed portion of a small salary every week, he had at the end of twenty-one years $3300—enough to start a small store.

Should he risk it, or should he hold on to the sure thing? Maybe you have asked this question of yourself.

Laemmle had learned for he was always a close observer of how other made their fortunes that one of the ways of succeeding was to sell something women wanted, and to sell it cheap. Women had plenty of pennies, nickels, and dimes to spend. Largely for [illegible] reason, he decided to chance a five- and ten-cent store. There was no room for one in Oshkosh, so he asked for a vacation, and went to Chicago to look for a suitable opening.

One afternoon after he had searched the city, with his brother for a location, they passed a moving-picture theater of the store style.

"Why don't you go in and rest, Carl, while I run over to the office?" said the older Laemmle. "It's a good amusement, and only costs a nickel."

It was the first time that Laemmle had been in a moving-picture theater, though at the time—the summer of 1906—picture theaters were numerous. He bade [illegible]

[illegible]

He went in.

When the picture ended, he groped his way through the dark aisle to the box [illegible] for the proprietor. [illegible] make money [illegible] he asked.

[illegible]ly.

"I look like a [illegible]

laughed the proprietor [illegible] he explained why the entertainment [illegible]

The next week Laemmle drew h[illegible] [illegible] an empty store [illegible] that answered b[illegible] [illegible] pened his first theater.

When he balanced accounts at the end [illegible] first week, he found he had cleared [illegible] [illegible] [illegible]

borrowed enough money to get a new
They started decorated the place them-
[illegible] opened [illegible]
"The E[illegible]

grade fil
but it was one of the largest
Wes His idea was that the publ

reel stories instead of nine and two

As Hodkinson prophesied longer pictures were successful from the start But the market became so deluged with feature films that prices were slashed to shreds. For a while it looked as if the whole structure would collapse Exchange men needed a colossal capital to carry on their business and manufacturers with each production costing from $20,000 to $50,000 required still more

dollar concern with sensa-

gloom was deepest Hodkinson East to plan new [illegible] He called representative exchange owners [illegible] sections of the country and held a meeting with the [illegible] of features with them they dealt The

Like Lu

ungary He got a job in a wholesale fur house packing and unpacking boxes at two dollars a week. Hard work brought advancement, and when

to open a fur store there. But the fur business is a business of slow returns Zukor began to look for an opening where he could turn his small capital quickly

A cousin versed in penny arcades, and persuaded Zukor to look into the possibilities. One of the first things that had [illegible] on landing here was the [illegible] which people get their pennies go When he

hite in New York City
crowded ob[illegible] into a little cafe
But Zukor noticed that they didn't attract women. Patrons had to [illegible] and women liked to sit down

[illegible]

ture show in Pittsburgh
fourteen by thirty feet,
But in the sudden

Together they set out to find whether they could obtain an adequate supply of pictures, and they chanced upon an ingenious invention called "Hale's Touring Cars an arrangement [illegible] observation car and looked out of the window at the unfolding scenic splendors thrown on the screen by a projecting machine. The illusion was heightened by the grinding of wheels, the whistling of the train, and colored post cards selling gum

[illegible] these pictures in their stores was required, and they A. Brady, who at

nothing but a cataclysm could keep the owners from being millionaires. Then something happened Within a month the patrons had dwindled to a remnant.

"The public never knows what it wants," growled Henry

"The public does know We didn't," retorted Zukor "It wants a story to hold [illegible] interest and by Scenery gets stale. If we show them little dramas and comedies, we'll succeed."

Lasky was of the same idea.

"You fellows can stick at it if you [illegible]

[illegible]

he [illegible]

the limited market only a few were being produced. To keep the theater open they had to repeat some pictures as many as five times a month. The neighborhood began to tire of these repetitions

Getting Big Actors for the Movies

ZUKOR pleaded for more pictures. He protested indifferent manufacturers to overcome possibilities of the new

and more frequent releases began to be turned out and slowly the crowds came back Then Zukor conceived the idea of

[illegible]s appearing for five cents, walking [illegible] parts, without any chance to use their voices!

Twice Zukor went to Daniel Frohman and twice the elder of the Frohmans refused to [illegible] him. So Zukor took him to his theaters showed him the popularity of good pictures, impressed him with the certainty of the fact Before the month was out Frohman had become an enthusiast and entered into partnership with him But even [illegible]

Zukor and Frohman concluded [illegible] only way to break down this prejudice was to have the greatest actress of the all appear before the camera. They persuaded Sarah [illegible] silent drama. [illegible]er laughs at [illegible] had brought [illegible] [illegible] [illegible] ke. Hazel [illegible] Frederick and Ja

with it Just Zukor him

Lasky is paying Billy Burke $40,000 for her appearance [illegible] picture and that summer he [illegible] for considerably more than [illegible] amount for the services of Farrar the first of the Metropolitan opera stars to be persuaded into

And Lasky has received so many hard knocks not to be especially practical in these colossal expenditures

Each of the [illegible] in the picture industry will tell you that movies are still in their infancy Both are enthusiastic in that they are confident that the day of two- and three-dollar pictures has come. But the great [illegible] of producers [illegible] who have made fortunes still [illegible] the success of moving pictures to twenty [illegible] demands facts the [illegible] ment that [illegible]

[illegible] he presents [illegible] family purse feels [illegible] little or no drain

The Wall Street Girl

Continued from page 9

Frances to lunch with him in the pink-tinted dining-room next Saturday.

That night when Miss Winthrop took [illegible] on her way [illegible] ade her home, she dropped her evening paper in her lap, and, chin in hand, stared out of the win-

[illegible]

[illegible]

eye for such things, noticed for the first time that she had a profile rather [illegible] face. She was wondering just [illegible] different his Pendleton was from [illegible] s met Putting aside [illegible] generalizations affecting the sex as a whole, he was not like

[illegible]

[illegible]

believe in [illegible]
And yet
thing, those were the very
man she had married.

[illegible]

[illegible]

York. He was fresh to the city as four years ago she had been. In those had dreamed of such a man as

[illegible] [illegible] [illegible] [

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His Whiskers His Fortune

IT was while Charles Rogers was attending Philadelphia's Centennial, back in 1876, that the idea came to him to let his thick black hair and whiskers grow as long as they would. Whiskers indicate talent, he decided, after a close observation of all types of sight-seers.

As it turned out, the same hair and whiskers, now snowy white, have proved to be Mr. Rogers's fortune in his declining years. He has just passed his seventy-fifth birthday, and through them he has kept his independence for a decade. Giving him the appearance of a prophet, they earn a comfortable living for him from Chicago artists who use him for a model.

At Christmas time he earns extra money by playing Santa Claus in one of the large department-stores. Outside of a costume, he needs no other embellishment to make him look the part to perfection, and his patience in writing down what the small boys and girls want, and reading out the list clearly so their parents can hear, makes him a great favorite.

"Don't Judge the Town by the Depot"

EVERY time a citizen of Baldwin, Long Island, New York, sees the railroad station of his home town he says "Ouch!" That is because Baldwin as a town is up and doing, in spite of the fact that it has a barn of a depot. So many "ouches" were registered in the past few months that the Business Men's Association of "the best little town on the south shore of Long Island" finally called a meeting and decided to take steps to remedy the evil in a most original way.

A huge sign now shames the railroad and advertises the town. "Don't judge the town by the depot," it reads; and, in addition to this slogan,—which Baldwin hopes is but a temporary one,—there was room for some facts about the little city. Now every traveler that passes through reads about its boating, bathing, and fishing, and of its trolley, churches, and high school. "Some day," says the chairman of the Association, "we are going to have a depot that will represent the town."

Snappy Work

ANY man going along probing the banks of a stream with a steel rod is not necessarily a surveyor. He may be locating turtles for the languid palates of future hotel diners.

The two Bastlers, J. S. and Max, of Darien, Wisconsin, may be found thus engaged during the three fall months. They find a ready market for all the snapping turtles they can furnish at from ten to fifteen cents a pound. As an average catch for a season runs from ten to fifteen tons, it may be seen that turtling is far from an unprofitable sport.

Some people do not believe that any one since Robinson Crusoe has ever eaten real turtle soup, but these two men and their faithful dog can prove the contrary.

Nobody but a born turtler can hope to be successful in this enterprise. If one can find turtles, he can find them; otherwise he had better stick to playing the 'cello or driving a grocery cart. Some people locate underground streams by means of forked sticks. In much the same way, the Bastlers start out in the mud with their slender six-foot steel rods, hooked at the ends, and their high rubber boots. Turtles do not believe in signs, and they leave none around telling where they have retired to. But the Bastlers find them out and pull them up one by one.

As fast as they are caught by one man, the other washes them and puts them in bags. A good hole will frequently yield three hundred pounds of turtles.

The turtles make the trip to the big soup-consuming cities in barrels equipped with a Pullman car arrangement of shelves one above another, with small holes for ventilation. For venerable and more important travelers, who are often from fifty to seventy-five years of age and weigh some thirty pounds apiece, there are more commodious state-rooms.

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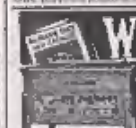

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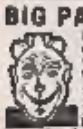
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Why Husbands and Wives Leave Home

Chef Louis, at the Ritz, won't use an egg that is more than twenty-four hours old; and no farmer can fool him, because he has an electrical machine that tells him just what anniversary this is.

The candy man at the McAlpin—he makes a hundred pounds of candy a day. During the holiday season this amounts up to actual tons of candy.

YOU really can't expect the women to want to stay in the home, when there are such extraordinarily ingenious hotels about. Have you ten children that must have room to play squat tag in, are you from the country with a highly trained palate in eggs, can you endure nothing but pure mountain-stream spring water, must you have Turkish baths, are you an elderly maiden lady with a proper fear of men, or are you a bachelor with a past—there is some particular hotel in New York built just for you.

From the old Holland House to the Plaza, from the McAlpin and the Knickerbocker to the Vanderbilt and the Belmont, within a radius of a mile, are eighteen hotels that cost from five millions up, where art and science and good cooking and all the other great discoveries of the twentieth century make it their one purpose to give you everything on earth you want.

From Rock Springs to Turkish Baths

EACH one has its characteristic advantage. The Belmont has real spring water bubbling from the rock, just as it did on the old Dutch farm. Across the street stands the Manhattan, a great place of rendezvous for politicians and college boys. Around the corner, the Biltmore contrives to give every conceivable luxury; its roof, modeled on a summer resort pattern, has the added charm of being protected from thunder-storms; to be sure, it's a very sophisticated resort—not the place to picnic. There are high-class musicales on certain days, and if the musicale proves too much you can take an elevator a floor or two, to the Turkish bath.

They Manicure the Waiters

A NEW YORK hotel chef must expect to tempt the gourmet. Chef Louis, at the Ritz-Carlton, has a trough where he keeps brook-trout alive; he selects his eggs by an electrical machine that tells whether they are more than twenty-four hours old or not. The McAlpin has a chef just to make candy, and at Christmas the management gives several thousand pounds to its guests. Here, too, are chemical laboratories for inspecting the food, and the waiters are manicured every day free of charge. There are bachelor apartments at the Netherland, a children's sanitary play-room at the Vanderbilt, and at the Plaza a governess to take children for an hour's walk.

And the Knickerbocker, not to be outdone, has a dining-room that can be transformed into a theater, with regular scenery. So, if you are entertaining the King of the Cannibal Islands, you can make him feel at home with a background of palms and a couple of crocodiles from Central Park, and waiters with rings in their noses.

In spite of all these modern conveniences, there are said to be some quaint, old-fashioned people left in New York who still prefer the well worn slippers, the moss-grown pipe, and a wife of their own. But the ranks of these staid old citizens grow thinner year by year. And those who have not succumbed to the hotels are moving into hotel apartments. What is the difference between a home and an apartment? A home has more rooms than baths: an apartment has more baths than rooms.

Leave your children in the sanitary play room at the Vanderbilt when you want to go shopping. The Plaza doesn't forget the kiddies either, and has a special governess to take them walking.

Are you a lonely lady at the Waldorf? Send downstairs to the kennels and get a pup to keep you company.

50,000 Men Voted for Her

FIRST a nurse, then the wife of an invalid farmer and mother of six adopted children made orphans by her sister's death, later an indefatigable organizer of the Farmers' Grange, and finally member of the State legislature, Agnes L. Riddle, deep-chested and big-armed, stalwart and showy, is the most universally respected woman in Colorado.

Mrs. Riddle's philosophy of government is the philosophy of mothering. This is she on her farm, an hour's ride from Denver, on a sun-flooded plain that stretches off miles and miles to the vague snow-drifts of the Rockies mountains.

"I have found out that you don't get very far if you tell a child, 'Don't do this'; or 'you mustn't do that,'" says Mrs. Riddle, "because what you've told him not to do is *still in his mind*. You can't kill off evil, drive it out, unless you have something better to offer *right away*. That's the trouble with the fight against the miners' saloon."

When Mrs. Riddle was elected State secretary of the Farmers' Grange there were five hundred members and fourteen organizations. Farmers are a hard class to organize, but Mrs. Riddle sometimes ran behind a neighbor, as he went with the plow, to talk organization; and at the end of two years there were five thousand members of the State Grange and ninety-two organizations.

"Our Grange," says Mrs. Riddle, "has helped us get experiment stations for research work, demonstration farms, an agricultural college, a domestic science department, rural free delivery, and parcels post."

Denver still talks about Mrs. Riddle's speech on the Segregation Bill. To examine medically the red-light district, securing its patrons against disease, and then to license the district and make it profitable to the city—this was the rosy program offered by the bill. The discussion had all been favorable and the bill seemed about to pass, when Mrs. Riddle rose.

"Gentlemen," she exclaimed, pushing up her sleeves as if preparing for a two weeks' wash, "I'm for the bill when it's amended to segregate the fallen man."

Then, "Are these girls Fiji Islanders, that you talk about them as you do?" she burst out. "Don't you know that they are *Denver girls*?

"You say they even come to the doors of your churches." Her words were now backed with scorn. "That's where they *ought* to be. If the churches can't take them in, the churches ought to go out of business.

"Gentlemen, I say, let him who is without sin cast the first vote."

And no one voted.

"That was a time when a woman was needed," says Mrs. Riddle, "and I gave it to them straight."

After the grain is harvested, and the children are safe at school, Representative Riddle hangs up her apron behind the door and keeps the Colorado legislature out of a peck of trouble.

The Man Who Manicures Clocks

Clock hands constantly exposed to the wintry winds suffer just as Molly's and Johnny's do when they lose their mittens.

WOMEN seem to have created a monopoly of beautifying hands, but the exception is Robert A. ("Bob") Mitchell. Bob makes a very good living as a manicure. He manicures the hands of clocks. Whenever the hands of the great clocks that now speed New Yorkers to their duties develop ailments or look as if they needed trimming, Bob is sent for.

Recently a high wind swept around the corners of the metropolis and broke so many "crystals" that numbers of the bigger time-pieces whose indicators measure from five to thirteen feet in length stopped dead. Under the fury of the gale their hands had locked together so that they pointed to the same minute, letting the hours take care of themselves. Bob Mitchell fixed them.

Bob's Highest Job

ONE great clock in New York has retained Bob as a sort of family manicure; for it has, in all, eight large but very tender hands. This is the clock of the Metropolitan Tower—334 feet above the sidewalk. Its minute hands are thirteen feet long and its hour hands only two feet shorter. The hands are of heavy steel framework with a copper covering. Cut into this covering are holes from which a whole army of incandescent lights gleam at night.

When Bob manicures the hands of the Metropolitan Tower clock, he opens a small door in one of its four faces, and crawls out upon the "wrists," way out to the "finger-tips." He prefers nine-fifteen and two forty-five as the time for his work, since at these moments the hands are in horizontal position. So steady are the hands of the Tower clock that their movement is not accelerated or retarded in the slightest by the weight of the manicurist. The hands weigh 1700 pounds a pair, and they are driven by motors which are attached to such low gear that their control over the hands is absolute. Not even the tremendous friction set up when a strong wind blows against the twenty-eight-foot dial, endeavoring to wrench the great indicators loose, affects the movement at all.

Like the steeplejacks, Bob has no fear of height. By rigging a block-and-tackle he brings himself up to the proper elevation and begins work. Sometimes he diagnoses the case as lack of proper skin food, and applies a very common remedy called paint. Wooden hands have a tendency to become chapped and cracked. Copper hands—copper is the prevailing fashion in clock hands just at present—have to be soldered, and occasionally the wind tears loose a hang-nail, so to speak, which has to be cut off and "cauterized."

"Do the hands run any faster on the big clocks than on the small ones?" an inquisitive person is sure to ask Bob, when he comes down after completing his task.

"No," he always answers; "the minute hand goes around once in an hour and the hour hand once in twelve."

Bob has never had a serious accident in the manicure business, but he was almost killed once. He was working on the hands of the clock of the Mission of the Immaculate Virgin, in New York, when he slipped and fell backward. He made a desperate grab for the tackle rope, and held on, though his fingers were almost jerked from their sockets.

"No, being a manicure isn't dangerous," says Bob—and he should know, for he has been at it forty-three years.

A Prehistoric Teddy

NO, our distinguished ex-President was not the model for the carving. Centuries before Theodore Roosevelt was ever thought of, this statue was hewn and carved.

This figure was an Aztec deity, and in its day had its thousands of faithful worshipers. Races, peoples, dynasties, in the land of this old idol, vanished utterly from the face of the earth. Temples and monuments crumbled and were soon overgrown by a rank vegetation.

The idol shared the same fate. It, too, lay buried for centuries until recently, when workmen digging the foundation for a public building in the city of Mexico unearthed this wonderful bit of ancient carving.

The Aztecs of old were a very efficient and strenuous people, and probably really did have a Teddy of their own. Anyway, here he is, carved in stone.

The thick-set figure, the size and shape of the head, the strong teeth, the mouth and general facial expression, could surely be no more true to life if they had been modeled from our Teddy himself.

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A little Hinds Crea... keeps the skin smooth... clear and fine tex... tured in any climate.
Hinds... Cream...
thoroughly cleanses the pores—soothes and softens sun-tr... skin
Prevents rough-ness, chapping and windburn—promotes a fair, fresh girlish complexion.
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Tubes 25c; jars 35c and 75c

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Why Your Skin Needs 2 Creams

Your face needs two entirely different kinds of creams: *a night cream* to soothe and soften a dry, harsh skin while you sleep, and *a rolling massage cream* to freshen up and take the "tired" out of your face before you meet people.

No one kind of cream made can do the work, or have the beautifying ingredients, of these two entirely different ams. While either cream is a beauty-maker in itself, still the use of both creams will bring greater results.

Pompeian NIGHT Cream

Softens and Beautifies Roughened Faces and Hands

A new delight will be yours when you wake up and find r skin so soft, smooth and attractive after using Pompeian *ht* Cream for the first time. Its popularity is truly rvable.

inds, cold weather or approaching age dry up the protect- ils of the skin. Thus beauty is stolen from the face and

But Pompeian *Night* Cream replenishes the skin with g unguents, and beautifies while you sleep. *Get the habit ght now*, because weather and water damage the com- on and hands constantly.

Pompeian *Night* Cream is smooth, white and exquisitely fragrant. It is not too dry; it is not too oily. It is just right.

Pompeian *Night* Cream is especially good *for dry skins*, but even a dry skin also occasionally needs an invigorating massage with Pompeian *Massage* Cream. Both creams at the stores. See coupon.

DANDRUFF causes loss of hair. Don't wait until too late. Use Pompeian HAIR Massage. It removes dandruff, saves the hair, and makes it healthy and fluffy. A clear amber liquid. Can't discolor the hair. Not oily. Delightful to use. At the stores, 25c, 50c and $1 per bottle.

Get 1916 Calendar & 2 Trial Jars

Pompeian MASSAGE Cream

Freshens "Lifeless" Skins Banishes Tired, Drawn Faces

"How worn and old you look tonight!" can be said to almost any woman after a hard day in the house, in society or shopping. But—take a two-minute massage with Pompeian *Massage* Cream and then people will exclaim, "Why, you look as fresh and pretty as a daisy!"

A massage with Pompeian *Massage* Cream does take the "tired" out of one's face. It does wake-up and freshen-up sallow, lifeless skins. In short, the face is youth-i-fied as this pink cream rubs in and rolls out in its own peculiar, invigorating way.

Especially good *for oily skins*, but even oily skins also need the soothing, softening effect of Pompeian *Night* Cream. Both creams at the stores.

Get 1916 Art Calendar & Both Trial Jars

"Absence Cannot Hearts Divide" is the title of this big, beautiful picture in dark green and gold. Size, 28 inches by 7¾ inches. No advertising on the front. Trial jars of Pompeian *Massage* Cream and Pompeian *Night* Cream sent with the picture. Clip coupon now.

Cut off, sign and send

The Pompeian Mfg. Co.
69 Prospect Street, Cleveland, O.

Gentlemen: I enclose 10c (stamps accepted, coin preferred) for trial jars of Pompeian Night Cream and Pompeian Massage Cream, also 1916 Art Calendar.

Name_____

Address_____

City_____ State_____